

SAVINGS BANKS GROUP'S
HALF-YEAR REPORT
1 JANUARY-30 JUNE 2020



Savings Bank

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Savings Banks Group's Half-year Report

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SAVINGS BANK GROUP'S HALF-YEAR REPORT

1 JANUARY—30 JUNE 2020

Review by the Managing Director

The Savings Banks Group is a growing, wholly Finnish banking group focusing on savings and investments and financing private and corporate customers, already serving nearly half a million private and corporate customers. Now and in the future, our goal is to offer our customers Finland's best combination of digital and face-to-face finance and investment services that yield concrete, long-term benefits for the customer. Our service network is among the biggest in Finland.

We focus especially on customer experience quality, which is the key competitive advantage for Savings Banks when attracting customers. A key operational performance indicator for the Group is customer satisfaction, and related measurements show that the Savings Banks Group is clearly one of the market leaders in retail banking as well as across industry boundaries.

Supporting local communities is important to the Savings Banks Group. A key way of supporting local communities is to finance local small and medium-sized enterprises, and the role of the Savings Banks Group has grown significantly in it. We provide seamless services to companies and their owners with high quality and expertise.



The Savings Bank ideology and spirit spring from savings and investments. We want to promote the financial wellbeing and increasing wealth of our customers through savings and investments. In fact, innumerable customers have prospered successfully over the decades with the support of the Savings Banks Group. We want to continue this work together with our customers.

The COVID-19 pandemic decreased the economic activity of the Savings Banks Group's customers and impaired the Group's financial outlook for 2020. Nevertheless, the pandemic crisis has accelerated the trends that change bank customer behaviour and the nature of retail banking. The role of the Savings Banks in helping their customers overcome the pandemic has already proved to be significant. The Savings Banks Group has helped its customers in the planning of their financing, granted a record-breaking amount of instalment-free periods for loans and actively guided its customers to public financing, support and guarantee services during the pandemic crisis. The Group has also participated in social initiatives to limit the financial effects of the pandemic.

When the coronavirus turned into a pandemic in March, banks quickly had to change their operating models, find new ways of encountering their customers and re-allocate their resources. Some of these changes are certainly here to stay and will provide customers with a flexible, accessible and highly functional way of taking care of banking-related matters. The same trends enhance banks' operational efficiency and improve experts' opportunities of working in flexible and diverse manners.

During the first half of the year, the Savings Banks Group's profit declined significantly year on year, primarily due to lower profit from investment activities. The outlook for the remainder of the year is influenced not only by profit from investment activities but also by credit quality development, which in turn is highly dependent on the Finnish national economy's ability to recover from the pandemic crisis. According to the prevailing main scenario, the Savings Banks Group's profit for the year will be lower than last year but clearly positive.

Tomi Närhinen
CEO, Savings Banks' Union Coop

The Savings Banks Group and the Savings Banks Amalgamation

The Savings Banks Group is the most longstanding banking group in Finland, which consists of Savings Banks that formed the Savings Banks Amalgamation, the Savings Banks' Union Coop that acts as the Central Institution and the subsidiaries and associated companies owned jointly by the banks.

The member organizations of the Savings Banks Amalgamation form a financial entity as defined in the Act on the Amalgamation of Deposit Banks, in which the Savings Banks' Union Coop and its member credit institutions ultimately are jointly liable for each other's liabilities and commitments. The Amalgamation comprises the Savings Banks' Union Coop, which acts as the Central Institution of the Amalgamation, 19 Savings Banks, the Central Bank of Savings Banks Finland Plc, Sp Mortgage Bank Plc and the companies within the consolidation groups of the above-mentioned entities, as well as Savings Bank Services Ltd and Sp-Fund Management Company Ltd. The coverage of the Savings Banks Group differs from that of the Savings Banks Amalgamation in that the Savings Banks Group also includes institutions other than credit and financial institutions or service companies. The most notable of these are Sb Life Insurance Ltd and Sp-Koti Oy.

During the review period, one savings bank merger was completed as Huittisten Säästöpankki merged with Aito Säästöpankki. Due to this merger, the number of savings banks in the Amalgamation and in the Group declined from 20 to 19 banks. This merger has no effect on the Group's profit, as it is an intra-group transaction.

Further information about the structure of the Savings Banks Group can be found at www.saastopankki.fi/saastopankkiryhma.

Description of the operational environment

Global economic outlook

The year 2020 started in an atmosphere of emerging economic optimism. The International Monetary Fund (IMF) predicted that the global economy would grow by 3.3 per cent in 2020, in other words: slightly more than last year. However, during the first weeks of the year, the entire world became aware of the coronavirus that was spreading in China and leading to movement restrictions and the plummeting of economic activity. At the early stages of the spread of the disease, it was believed that the coronavirus epidemic would be limited to China and its global effects would primarily consist of production disturbances as many companies or their subcontractors have production in China.

When the virus started spreading elsewhere, it became evident that this was a global pandemic and the economic outlook collapsed at an unprecedentedly fast rate. The shock was particularly severe because it had a strong impact on both supply and demand nearly simultaneously all around the world. To prevent the spread of the virus, restrictions were placed on people's movement and social contacts. Fear of the disease in itself made consumers cautious. In some countries, factories were closed down but, generally speaking, the field that was hit especially hard by the economic shock was the service sector.

In May-June, the lifting of economy-related restrictions had begun in different parts of the world and economic recovery is taking its first cautious steps. The situation is still fragile and the greatest risk is the potential second wave of the virus. As

a whole, the global economy is expected to decline by 5-6 per cent this year. The current estimate is that the worst shock in economy occurred in the second quarter of the year and economies are expected to recover towards the end of the year. However, reaching the starting level will take longer due to the fierceness of the decline.

The euro zone economy entered the coronavirus crisis on a rather fragile foundation: in 2019, the zone's economic growth slowed down to 1.3 per cent. The euro zone economy has suffered drastically from the coronavirus pandemic. However, the situation varies greatly from country to country. Italy, with its already weak economy, was hit particularly hard by the coronavirus. The effect of the lifting of restrictions has already been visible as the first signs of recovery also in the euro zone.

As a result of the coronavirus crisis, the economies in the euro zone have launched massive fiscal stimulus programs, with the aim of helping companies and households overcome the shock caused by the coronavirus and boosting demand after the economies re-open. The European Central Bank has also played an active role and supported the financial market with its measures. The indebtedness rates of the euro zone countries are rising quickly this year. As a whole, the euro zone economy is expected to decline by approximately 7 per cent this year.

The United States faced the coronavirus crisis in a state of clearly faster economic growth than the euro zone, although the growth was slowing down. The unemployment rate had reached a record-low level, under 4 per cent. The coronavirus spread to the United States later than to Europe but the number of coronavirus cases grew rapidly. Like other countries, the United States started to close down its economy, which led to a dramatic decline especially in the service sector and labor market. In a couple of months, the USA's unemployment rate rose from the record-low level to nearly 15 per cent. As usual, the US Federal Reserve took brisk action to ensure the functionality of the financial market, in addition to which fiscal stimulus has been massive. In the United States, too, the indicators forecasting future economic development have taken an upward turn in May-June. As a whole, the US GDP is expected to decline by approximately 6 per cent this year.

Interest rate environment

Interest rates remained at a very low level in the euro zone during the review period. Short-term interest rates rose slightly in March-April as nervousness in the financial market increased, but the situation has calmed down since then. The Euribor interest rates have remained negative and it is expected that the era of negative short-term interest rates will continue for an extended period of time. The coronavirus crisis has only reinforced this view. The risk of accelerating inflation over a short term is very low.

During the review period, relatively significant fluctuation could also be witnessed in long-term interest rates. Germany's 10-year interest rate rose in May but has come down since then. The difference of the government bond interest rates of the South European countries, especially Italy and Greece, when compared to Germany increased rapidly in March but has then decreased.

Investment markets

In the first half of 2020, there was a very strong decline in share prices due to the pandemic. The credit risk margins of corporate bonds also increased as investors sought safe havens when their

risk appetites decreased. The collapse of investment markets started from Asia, where the restrictions introduced due to the coronavirus brought economic activity to a standstill. In Europe and the United States, the decline of share prices began in February and expanded quickly to emerging markets, too. The exceptionally intensive stimulus programs of central banks and the public sector returned investor confidence, although economic indicators continued to decline at the same time. From the perspective of investment markets, the second quarter was strong and recovery could be seen in all asset categories. In many stock market sectors, share prices returned to their early-year levels and investor demand in corporate bond markets strengthened until it reached the pre-crisis level.

The Finnish economy

Similarly to other countries of the world, the outlook of the Finnish economy has clearly deteriorated due to the coronavirus crisis. The hardest blow can be seen in the figures for the second quarter. However, the April statistics on retail trade and industrial production, for instance, seem to indicate that the Finnish economy has suffered from the coronavirus shock less than other economies on average.

The greatest decline occurred in the service sector, where activity decreased dramatically in April-May and many employees were laid off temporarily. Instead, industrial production has clearly declined less. Unlike in some countries, any major closing down of factories was not necessary in Finland. As restrictions have been lifted, the situation in the service sector has already improved and consumption is returning to the early-year level. On the other hand, in industry, the worst phase is expected to take place only later this year as the weakness of the global economy keeps export demand at a low level and general uncertainty leads to cautiousness in companies. The Finnish economy is expected to decline by 6-7 per cent this year.

The housing market in Finland

In the housing market, the year started on a positive note. The expected decrease in the trading of old and newly constructed housing did not take place; instead, the number of transactions rose in the first quarter. The number of transactions grew by 5.3 per cent in the old housing market and by 23.8 per cent in the new housing market (source: the price monitoring service of the Central Federation of Finnish Real Estate Agencies). Factors behind the positive sentiment in the housing market included demand that increased already in December 2019, new collective agreements that brought along salary increases and strong consumer confidence in economy.

The impact of the coronavirus started to show in the housing market already in mid-March as demand plummeted. Major underlying reasons for this were the provisions of the Emergency Powers Act and the restrictions on movement to and from the Uusimaa region. Despite this, March was still a strong month in the housing market as most transactions had been agreed on in early March. Demand remained low until mid-April, after which it started to pick up again. The number of visitors to real estate portals (Etuovi.com and Oikotie.fi) grew steadily in April and contact requests from these portals

started to increase in mid-April. However, the number of transactions was clearly lower than in the preceding months and in last year's April: the number of transactions decreased by 33 per cent in the old housing market and by 51 per cent in the new housing market. The year-on-year decrease was 31 per cent in Helsinki, 34 per cent in Espoo, 31 per cent in Tampere, 40 per cent in Vantaa, 46 per cent in Turku and 46 per cent in Joensuu.

As demand picked up, the sellers' unwillingness to put their apartments and houses on sale became an obstacle to the increase in the number of housing transactions. The year-on-year decrease in the number of new properties for sale was approximately 40 per cent in April and approximately 30 per cent in May.

In May, the pandemic still affected the housing market considerably. On the basis of HSP's data, trading decreased by 31.5 per cent in the old housing market and by 25 per cent in the new housing market. The year-on-year decrease was 29 per cent in Helsinki, 23 per cent in Espoo, 33 per cent in Tampere, 47 per cent in Vantaa, 36 per cent in Turku and 53 per cent in Joensuu. Towards the end of the month, transaction volumes started to show signs of picking up.

The coronavirus pandemic did not influence the prices of apartments and houses. From April to May, the price of old apartments in apartment blocks increased by 0.6 per cent in the Helsinki Metropolitan Area, by 4.2 per cent in Tampere, by 4.7 per cent in Turku and by 7.2 per cent in Oulu. However, the sales prices of old apartments in these cities vary greatly even in normal market situations. In May, the average price of old apartments in apartment blocks was EUR 4,926 per sq.m. in the Helsinki Metropolitan Area and EUR 2,394 per sq.m. elsewhere in Finland (Turku: EUR 2,825, Tampere EUR 3,101, Oulu EUR 2,278).

In May, as the coronavirus restrictions have been gradually lifted, the housing market has been clearly more active than in April-May, thanks to the lifting of the provisions of the Emergency Powers Act and the return to a nearly normal state of affairs. Furthermore, approximately one million Finns worked from home in April-May, which led many to plan renovating their home or buying a new home.

In addition, the holiday home market was very active throughout the spring and activity still continues. On the basis of HSP's data, the number of holiday home transactions in May increased by more than 32 per cent from May last year.

The slowing down of trading in the new housing market and banks' decreased willingness to be involved in RS financing arrangements have raised construction firms' threshold to start building new properties significantly. Consequently, it is estimated that only approximately 28,000 new homes will be built this year, compared to approximately 40,000 last year.

The forecasting of the housing transactions during the remainder of the year entails a couple of factors that are difficult to predict: the potential second wave of the coronavirus pandemic and the impact of the post-cyclical nature of the export industry on employment in the autumn.

The Savings Banks Group's P/L and Balance Sheet

Savings Banks Group's financial highlights

| (EUR 1,000) | 1-6/2020 | 1-6/2019 | 1-12/2019 |
|--|------------|------------|------------|
| Revenue | 149,068 | 193,862 | 362,701 |
| Net interest income | 79,736 | 77,279 | 155,619 |
| % of revenue | 53.5 % | 39.9 % | 42.9 % |
| Profit before taxes | 10,637 | 66,629 | 94,807 |
| % of revenue | 7.1 % | 34.4 % | 26.1 % |
| Total operating revenue | 132,631 | 172,965 | 321,395 |
| Total operating expenses (excluding depreciations) | -112,576 | -105,590 | -219,145 |
| Cost to income ratio | 84.9 % | 61.0 % | 68.2 % |
| Total assets | 12,695,573 | 12,551,965 | 12,009,105 |
| Total equity | 1,109,803 | 1,091,423 | 1,118,391 |
| Return on equity % | 1.4 % | 9.6 % | 6.9 % |
| Return on assets % | 0.1 % | 0.8 % | 0.6 % |
| Equity/assets ratio % | 8.7 % | 8.7 % | 9.3 % |
| Solvency ratio % | 18.4 % | 18.7 % | 19.1 % |
| Impairment losses on loans and other receivables | -9,454 | -1,624 | -8,379 |

Profit trends (comparison figures 1-6/2019)

The uncertainty in the investment markets caused by the coronavirus pandemic impaired the Savings Banks Group's profit. Profit before tax of the Savings Banks Group was EUR 10.6 million (EUR 66.6 million). Profit for the period was EUR 7.6 million (EUR 50.9 million), of which the share of the owners of the Savings Banks Group was EUR 7.4 million (EUR 50.0 million).

The Group's customer business developed positively. Net interest income totalled EUR 79.3 million (EUR 77.3 million). The increase in net interest income can be attributed to increased lending and the low price of refinancing. The share of derivatives used for the management of interest rate risks of net interest income remained on a par with the comparison period, amounting to EUR 11.3 million (EUR 11.8 million). Net fee and commission income and expenses grew by 9.3% to EUR 48.1 million (EUR 44.0 million). The most significant increase in net fee and commission income was seen in commissions on payment transactions and funds.

The impact of the coronavirus pandemic could be seen especially on the Group's net investment income, which now showed a loss: EUR -9.4 million (EUR 28.1 million). Most of the loss was unrealised changes in the value of financial assets measured at fair value through profit or loss.

Net life insurance income totalled EUR 7.4 million (EUR 8.9 million). Premiums written increased from the comparison period, amounting to EUR 60.0 million (EUR 46.0 million). Claims incurred decreased, amounting to EUR 41.5 million (EUR 51.4 million). However, the net income from life insurance was decreased by net investment income of EUR -36.7 million (EUR 66.2 million), comprised to a significant extent of unrealised changes in the value of financial assets covering unit-linked insurance contracts.

Other operating income amounted to EUR 6.8 million (EUR 14.7 million). The sum for the comparison period includes a capital gain of EUR 11.5 million from the divestment of Samlink shares.

The Group's operating revenue totalled EUR 132.6 million (EUR 173.0 million). The revenue decrease was due to the decrease in net investment income.

Operating expenses grew by 6.6% to EUR 112.6 million (EUR 105.6 million).

Personnel expenses grew by 6.2% to EUR 46.2 million (EUR 43.5 million). The number of personnel on 30 June 2020 was 1,405 (1,422).

Other administrative expenses decreased by 7.3% to EUR 40.9 million (EUR 44.1 million). Other operating expenses were EUR 16.1 million (EUR 8.9 million). The increase is due to the change in the financial stability contribution accounting process.

Depreciation, amortisation and impairment of property, plant and equipment and intangible assets amounted to EUR 9.4 million (EUR 9.1 million). The increase in depreciation and amortisation is due to the increase in development expenses in recent years.

The Group's cost to income ratio was 84.9% (61.0%). The volatility of result caused by unrealised changes in value included in net investment income has a significant impact on the Group's cost to income ratio.

The coronavirus pandemic has had a negative impact on the Savings Banks Group's credit portfolio outlook and increased expected credit losses. The Savings Banks Group updated the macroeconomic factors and scenarios used in the calculation model for expected credit losses were last updated in January 2020, before the outbreak of the coronavirus pandemic. The exceptional

uncertainty prevailing in the review period regarding future development and the poorer forecast accuracy of macroeconomic forecast models have required an increasing amount of the management's judgment and estimates. The Savings Banks have analysed significant customer liabilities in the credit portfolio and, when necessary, re-assessed the amount of the customer's expected credit losses (ECL). During the review period, a significant amount of instalment-free periods was granted to customers. At the end of June 2020, 36% of the loan portfolio was on an instalment-free period, amounting to EUR 3.3 billion. Some of the instalment-free periods granted met the loan management adjustment criteria and loan management adjustments grew to EUR 218.0 million (31 Dec. 2019: EUR 23.8 million), increasing expected credit losses by EUR 0.6 million. The Group's expected credit losses totalled EUR 42.7 million (EUR 38.1 million) for loans and receivables and EUR 5.5 million (EUR 3.0 million) for investment assets. The Group's total expected credit losses amounted to EUR 48.2 million (EUR 41.1 million), increasing by EUR 7.1 million from the end of 2019, which decreased profit for the period. Recorded realised credit losses for loans and other receivables totalled EUR 3.2 million (EUR 1.7 million). Impairment on the Group's financial assets increased to EUR -9.4 million (EUR -1.6 million) during the first half of the year.

The quality of the Savings Banks Group's credit portfolio is still excellent and most of corporate credit is secured. The Savings Banks Group does not have significant risk concentrations in the sectors that have especially suffered from the coronavirus pandemic. The Savings Banks Group's non-performing receivables remained at a low level amounting 0.94% (31.12.2019 0.90) of all receivables. The expected credit losses of loans and receivables was 0.50% (0.47% 31.12.2019)

Balance sheet and financing (comparison figures 31 December 2019)

The balance sheet of the Savings Banks Group totalled EUR 12.7 billion on 30 June 2020 (EUR 12.0 billion), representing growth of 5.7% from the turn of the year. The Group's return on assets was 0.1% (0.8%).

Loans and advances to customers amounted to EUR 9.1 billion (EUR 8.9 billion), growing by 2.6% from the turn of the year. Loans and advances to credit institutions amounted to EUR 121.9 million (EUR 110.4 million). The Savings Banks Group's investment assets stood at EUR 1.1 billion (EUR 1.1 billion). Life insurance assets amounted to EUR 913.3 million (EUR 952.0 million).

The Savings Banks Group's liabilities to customers totalled EUR 7.4 billion (EUR 6.8 billion), showing a growth of 9.1%. Liabilities to credit institutions amounted to EUR 489.9 million (EUR 242.0 million). Debt securities issued stood at EUR 2.6 billion (EUR 2.8 billion). Life insurance liabilities amounted to EUR 860.9 million (EUR 892.6 million).

The Savings Banks Group's equity totalled EUR 1.1 billion (EUR 1.1 billion). The share of non-controlling interests of the Group's equity was EUR 28.1 million (EUR 28.6 million). The change in the fair value recorded under other comprehensive income was EUR -14.8 million during the period. The impact of cash flow hedging on the change in equity was EUR -0.1 million. The Group's return on equity was 1.4% (9.6%).

Capital adequacy and risk position

Capital adequacy and leverage ratio

At the end of June 2020, the Savings Banks Amalgamation had a strong capital structure, consisting primarily of CET1 capital. Own funds totalled EUR 1 028.1 million (EUR 1 025.0 million), of

which CET1 capital accounted for EUR 1 017.8 million (EUR 1 002.9 million). The growth of CET1 capital was due to the profit for the period. During the review period, Tier 2 (T2) capital accounted for EUR 10.2 million (EUR 22.1 million), comprised of debentures. Risk-weighted assets amounted to EUR 5 585.6 million (EUR 5 486.3 million), i.e. they were 2.0% higher than at the end of the previous year. The capital ratio of the Savings Banks Amalgamation was 18.4% (18.7%) and the CET1 capital ratio was 18.2% (18.3%).

The capital requirement of Savings Banks Amalgamation was EUR 656.7 million (EUR 605.1 million) that equals to 12.0% of risk-weighted assets. The components of the capital requirement have remained unchanged compared to the previous year. The capital requirement is formed by:

- Minimum capital requirements set by Capital Requirement Regulation that include capital ratio of 8%,
- 2.5% CET1 capital conservation buffer of according to the Act on Credit Institutions,
- 1.25% CET1 pillar 2 requirement of set by the Financial Supervisory Authority and
- the country-specific countercyclical CET1 capital requirements of foreign exposures.

Finnish Financial Supervisory Authority made decision on pillar 2 requirement for the Savings Bank Amalgamation on 4 July 2019 and it came into force on 31 March 2020. As a result pillar 2 requirement for the Savings Bank Amalgamation increased from 0.5% to 1.25% of total risk amount. The requirement percentage is based on the methodology of SREP (Supervisory Review and Evaluation Process) for LSI banks from ECB, where the percentage of additional capital requirement is determined from the overall rating of FSA's assessment. The requirement shall be met at the amalgamation level with CET1 capital. The requirement is valid maximum 3 years until 31 March 2023.

The Finnish Financial Supervisory Authority is responsible for domestic macro prudential decision making after hearing the Bank of Finland, Ministry of Finance and Ministry of Social Affairs and Health. Decisions on the activation of macro prudential instruments are taken on a quarterly basis expect for decisions on O-SII buffers, risk weights for loans secured by mortgages on immovable property (CRR Article 124 and 164) and systematic

risk Buffer. Decisions on the activation of these instruments have taken at least once a year.

At its meeting on 6 April 2020, the Board of the Financial Supervisory Authority decided to remove the systemic risk buffer, which lowered the Saving Bank Amalgamation's capital requirement by one percentage point. The aim of the decision is to mitigate the negative effects of the coronavirus pandemic on the stability of financial markets and on credit institutions' ability to finance the economy.

At its meeting on 29 June 2020, the Board of the Financial Supervision Authority decided that the maximum LTC ratio for residential mortgage loans will be adjusted and brought back to the statutory standard level of 90%. The Board of the Financial Supervision Authority also decided that countercyclical capital buffer (CCyB) requirement will remain at 0%. Countercyclical buffer requirement can vary from 0-2.5% of risk weighted assets. FIN-FSA has not imposed additional O-SII capital requirement for Savings Banks Amalgamation.

The Financial Supervisory Authority has granted a permission not to deduct internal holdings of credit institutions included in the Amalgamation from own funds instruments when calculating own funds at the individual institution level and sub-consolidation group level. In addition, the Financial Supervisory Authority has granted a permission to apply a 0 per cent risk weight to internal credit institution liabilities included within the scope of the Amalgamation's joint and several liability. These permissions are based on the European Union Capital Requirements Regulation (EU 575/2013) and the Act on the Amalgamation of Deposit Banks (599/2010).

The Financial Supervisory Authority has granted permission to the Central Institution of the Amalgamation to waive fully the application of the requirements regarding liquidity set out in part six of Regulation (EU) No 575/2013 and its amending and supplementing acts to the Amalgamation's member credit institutions.

The standard method is used to calculate the capital requirement to the credit risk of the Savings Banks Amalgamation. The capital requirement to the operational risk is calculated by the basic method. The capital requirement relating to the market risk is calculated by the basic method on the foreign exchange position.



Capital adequacy's main items

| Own Funds (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|--|------------------|------------------|
| Common Equity Tier 1 (CET1) capital before regulatory adjustments | 1,058,954 | 1,066,603 |
| Total regulatory adjustments to Common Equity Tier 1 (CET1) | -41,270 | -37,970 |
| Common Equity Tier 1 (CET1) capital | 1,017,684 | 1,028,632 |
| Additional Tier 1 (AT1) capital before regulatory adjustments | 0 | 0 |
| Total regulatory adjustments to Tier 1 (AT1) capital | 0 | 0 |
| Additional Tier 1 (AT1) capital | 0 | 0 |
| Tier 1 capital (T1 = CET1 + AT1) | 1,017,684 | 1,028,632 |
| Tier 2 (T2) capital before regulatory adjustments | 10,267 | 15,352 |
| Total regulatory adjustments to Tier 2 (T2) capital | | |
| Tier 2 (T2) capital | 10,267 | 15,352 |
| Total capital (TC = T1 + T2) | 1,027,952 | 1,043,985 |
| Risk weighted assets | 5,585,626 | 5,475,985 |
| of which: credit and counterparty risk | 4,939,225 | 4,845,471 |
| of which: credit valuation adjustment (CVA) | 116,074 | 101,758 |
| of which: market risk | 30,395 | 28,824 |
| of which: operational risk | 499,932 | 499,932 |
| Common Equity Tier 1 (as a percentage of total risk exposure amount) | 18.2 % | 18.8 % |
| Tier 1 (as a percentage of total risk exposure amount) | 18.2 % | 18.8 % |
| Total capital (as a percentage of total risk exposure amount) | 18.4 % | 19.1 % |
| Capital requirement | | |
| Total capital | 1,027,952 | 1,043,985 |
| Capital requirement total* | 656,735 | 659,725 |
| of which: Pillar 2 additional capital requirement | 69,820 | 27,380 |
| Capital buffer | 371,217 | 384,260 |

*The capital requirement is formed by the statutory minimum capital adequacy requirement of 8%, the capital conservation buffer of 2.5% according to the Act on Credit Institutions, 1.25% Pillar 2 requirement set by the Financial Supervisory Authority on 31.3.2020 (0.5% on 30.6.2019) and the country-specific countercyclical capital requirements of foreign exposures.

Leverage ratio

The leverage ratio of the Savings Banks Amalgamation was 8,5 % (8.5%). The leverage ratio has been calculated according to the known regulation, and it describes the ratio of the Amalgamation's Tier 1 capital to total liabilities. The Savings Banks Amalgamation monitors excessive indebtedness as part of the ICAAP process.

Leverage ratio

| (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|--------------------------------|------------|------------|
| Tier 1 capital | 1,017,684 | 1,028,632 |
| Total leverage ratio exposures | 11,960,383 | 11,277,336 |
| Leverage ratio | 8.5 % | 9.1 % |

Pillar III note includes the information in accordance with the EU's Capital Requirements Regulation (575/2013) regarding the capital adequacy of the Amalgamation.

Resolution plan

The Directive of the European Parliament and of the Union 2014/59/EU on the recovery and resolution framework of credit institutions and investment service firms was brought nationally into force as of 1 January 2015 (the Act on the crisis solution of credit institutions and investment service firms). To implement the resolution act, the Financial Stability Authority was established (the Act on the Financial Stability Authority, 1995/2014). Financial Stability Authority decided in August 2019 that the MREL requirement applicable for Savings Banks Amalgamation is 10.3 percentage of total liabilities and own funds. MREL requirement is not applicable for member Savings Banks, SB Central Bank Plc nor for the Sp Mortgage Bank Plc. MREL requirement is a Pillar 2 type requirement to be fulfilled at all times.

Risk position

Risk management and internal control of the Savings Banks Group is a part of the internal control framework applied within the Group and the Amalgamation. It is also at the core of the Group's operational activities. The board of the Central Institution approves the main operating principles and risk strategies. It also decides on the use of necessary means of control in accordance with the operating principles of the Savings Banks Group. It is the responsibility of the Central Institution's Board of Directors to steer the operation of the Amalgamation and, in order to safeguard liquidity and capital adequacy, issue instructions to the member companies on risk management, corporate governance, internal control and compliance with harmonised accounting principles in the preparation of the consolidated financial statements.

The Central Institution approves the principles for the Group's internal control framework. The following functions, which are independent of business operations, have been established within the Central Institution to ensure effective and comprehensive internal control in all the member companies within the Amalgamation and the Group:

- Independent risk control
- Compliance function
- Internal audit

The Central Institution's Risk control function maintains and develops methods for managing risks within the Group. This ensures that all, even new, fundamental but previously unidentified risks are covered by the risk management of the Group's business lines.

All significant loans or commitments including significant risk are made in accordance with collegial decision-making processes, and there is a lending authority limit structure in place. Internal operational guidelines are used to steer business operations and processes. Compliance with the internal guidelines as well as the updating process of the guidelines is monitored. All decisions and significant business operations are documented and archived. An essential part of risk management is executed in daily supervision. The execution of decisions made is monitored through an approval and verification process, controls and reconciliations together with adequate monitoring and reporting.

The most significant risks affecting the operation of the Group are credit risk, liquidity risk, interest rate risk, operational risk, real estate risk, as well as various business risks.

During the first half of the year the coronavirus pandemic has affected the Savings Bank Group's risk position as an increase in liquidity risk, credit risk and market risk. In the area of liquidity risk, the pandemic has primarily resulted in higher refinancing prices for Savings Bank Group. In the area of credit risk, the number of applications for an instalment-free period and forbearance measures to the loans have increased due to coronavirus pandemic. However, the amount of non-performing loans has remained at a moderate level. Market risk realised via a drop in market prices of equities and fixed income instruments, leading to a negative effect on profit of Savings Banks' Group and the capital adequacy of Savings Banks Amalgamation during first quarter of 2020. During second quarter the market prices recovered significantly. The capital adequacy of the Savings Banks Amalgamation has remained good. The Group's risks and risk management are described in more detail in the Savings Banks Group's financial statements of 31 December 2019.

Credit rating

S&P Global Ratings (S&P) has changed the outlook for the Central Bank of Savings Banks from stable to negative. The credit rating of 'A-' and a short-term rating of 'A-2' did not change during the review period. The rating was confirmed in May 2020.

The Central Bank of Savings Banks Finland Plc is part of the Savings Banks Amalgamation. The role of the Central Bank of Savings Banks Finland is to ensure the liquidity and fund-raising of the Savings Banks Group. The Central Bank raises funds and operates in the money and capital markets on behalf of the Group, manages settlements and the internal balancing of the Group's liquidity.



Material events after the closing date

On 3 August 2020, the Savings Banks Group and Oma Savings Bank Plc (OmaSp) agreed on the terms and conditions of the transaction, in which OmaSp sells all its shares in Nooa Savings Bank Ltd, Sb Life Insurance Ltd, Sp-Fund Management Company Ltd, Säästöpankkien Holding Oy and Central Bank of Savings Banks Finland Plc to the Savings Banks Group. The realisation of the transaction is subject to the regulatory authorities' approval. The transaction has no impact on the Savings Banks Group's profit for 2020.

Outlook for the year

The Savings Banks Group's financial outlook for the financial year 2020 is influenced not only by profit from investment activities but also by credit quality development, which in turn is highly dependent on the Finnish national economy's ability to recover from the pandemic crisis. According to the prevailing main scenario, the Savings Banks Group's profit for 2020 will be lower than last year but clearly positive.

Operations and profit by business segment

Banking services

Customer satisfaction and customer experience among the Savings Banks' private customers remained strong during the review period. The Net Promoter Score (NPS) for Savings Banks' customer negotiations stood at 88.2% during the first half of the year (February to May 2020). The role of online negotiations with customers and the e-signing of agreements has become more significant in the Savings Banks' private customer business. With this operational transformation, we respond to the change in customer behaviour and Savings Banks' aim to provide their customers with the best package of personal and digital services. The structure of Savings Banks' private customer base showed positive development during the first half of the year. The number of private customers using Savings Banks' services

extensively and concentrating their banking in Savings Banks has increased by 1.3% (January to May 2020). The growth has also been strong in residential mortgage loans, where Savings Banks' loan portfolio has outgrown the market. Savings Banks helped their private customers overcome the coronavirus crisis by granting instalment-free periods for approximately 20,000 private customer loans.

Customer satisfaction and customer experience among the Savings Banks' corporate customers remained very strong during the review period. Among corporate customers, the Net Promoter Score (NPS) for Savings Banks' customer negotiations stood at 91.6% during the first half of the year. Savings Banks published a new mobile application for their corporate customers and made the e-signing of agreements possible for corporate customers. Savings Banks reacted quickly to the effects of the coronavirus crisis on companies. One of the response measures was to organise, together with their partner LocalTapiola, several customer webinars dedicated to this topic. In the webinars, experts from Savings Banks, LocalTapiola and other partners described the forms of support available for tackling the effects of the crisis and answered the participants' questions. The quality of the corporate customer base developed favourably during the review period. The number of corporate and forestry and agriculture customers using Savings Banks' services extensively grew by 3.5% (January to May 2020), with the growth increasingly focusing on larger small businesses. The growth is also reflected in the increase in the volume of Savings Banks' lending to businesses and housing corporations, clearly outperforming the average market growth among both customer categories even during the coronavirus crisis. Savings Banks helped their corporate customers overcome the coronavirus crisis by granting instalment-free periods for approximately 3,000 corporate loans and by offering liquidity financing to companies suffering from a cash crisis.

Profit trends (comparison figures 1-6/2019)

The uncertainty in the investment markets caused by the

coronavirus pandemic impaired the profit of Banking Operations, although customer business developed very positively. Profit before tax of Banking Operations stood at EUR -3.7 million (EUR 44.9 million). Net interest income was EUR 79.8 million (EUR 74.7 million), representing growth of 3.2%. The growth was due to lower refinancing costs than during the comparison period as well as an increase in the volume of lending. Net fee and commission income and expenses were EUR 33.1 million (EUR 31.0 million), showing an increase of 6.8%. Net investment income turned negative due to the uncertainty caused by the coronavirus crisis, totalling EUR -9.6 million (EUR 31.1 million). Other operating income amounted to EUR 6.7 million (EUR 3.2 million).

Personnel expenses remained on a par with the comparison period, amounting to EUR 32.3 million (EUR 32.3 million). The number of personnel in the Banking Operations segment was 999 (1,082) at the end of the period. Other operating expenses and depreciations grew by 12.4% to EUR 71.9 million (EUR 63.9 million).

The balance sheet for Banking Operations amounted to EUR 11.8 billion (31 Dec. 2019: EUR 11.6 billion), representing growth of 1.3%.

Loans and advances to customers increased by 4.2% to EUR 9.1 billion (31 Dec. 2019: EUR 8.8 billion).

Asset Management Services

The COVID-19 crisis along with its effects on investment markets and on the expectations regarding the growth outlook of companies and the global economy were strongly reflected in the operations of asset management services during the review period. In the uncertain market situation, the Savings Banks Group focused on customer support, high-quality service and customer communications especially using digital channels. The operations of both Sb Life Insurance Ltd and Sp-Fund Management Company Ltd could be carried out without disruption and customer experience remained at a good level. When compared to earlier crises, customers acted more calmly and there were no extensive fund unit redemptions or life insurance products surrenders.

Despite the challenging operational environment, net subscriptions to investment funds managed by Sp-Fund Management Company Ltd were positive. The market share among Finnish fund management companies was 2.6%, increasing by 0.4 percentage points year on year. The number of new continuous fund saving agreements signed increased by 3.9% year on year and 60% (last year: 35%) of fund subscriptions were made electronically.

The fund capital managed by Sp-Fund Management Company Ltd totalled EUR 3.1 billion (EUR 2.6 billion) on 30 June 2020, showing a year-on-year increase of 21%. Taking into account the assets managed in accordance with asset management agreements, the total assets managed by Sp-Fund Management Company Ltd amounted to EUR 3.6 billion (EUR 3.4 billion). Net subscriptions of the Savings Bank funds totalled EUR 50.2 million (EUR 98.8 million). The number of fund unit holders grew by 29% from last year and was 248 077 (191,941) unit holders on 30 June. In terms of the number of unit holders, Sp-Fund Management Company Ltd is the fourth largest fund management company in Finland.

Sp-Fund Management Company Ltd managed a total of 32 investment funds at the end of the review period. On 30 June

2020, the largest fund was the Savings Bank Interest Plus investment fund with capital of EUR 690 million. With 39,342 unit holders, the investment fund was also the largest in terms of the number of unit holders. The Säästöpankki Ryhti investment fund accumulated the largest amount of new capital, with EUR 36 million in net subscriptions.

The most significant factor contributing to the profitability of life insurance operations was investment income. Income from the company's investment assets, on market terms, was -3.4% (+6.9%). After the strong beginning of the year, general uncertainty prevailing from March onwards slowed down the accumulation of endowment insurance premium income in Q2. The demand for risk life insurance remained good, with premium income growing by 22% year on year.

Profit trends (comparison figures 1-6/2019)

Profit before tax for Asset Management Services stood at EUR 14.0 million (EUR 12.7 million).

Net life insurance income was EUR 7.4 million (EUR 8.9 million), representing a year-on-year decrease of 16.9%. Life insurance premium income amounted to EUR 59.7 million (EUR 46.0 million). Claims incurred totalled EUR 41.5 million (EUR 51.4 million). The net investment income from life insurance operations amounted to EUR -36.7 million (EUR 66.2 million).

Net fee and commission income and expenses were EUR 14.9 million (EUR 13.0 million). The amount of net fee and commission income rose due to increased customer assets and managed fund capital.

Operating expenses decreased by 6.9% to EUR 8.4 million (EUR 9.0 million). Personnel expenses were EUR 3.8 million (EUR 3.5 million). Total other operating expenses and depreciations decreased to EUR 4.6 million (EUR 5.5 million). The number of personnel in the Asset Management Services segment on 30 June 2020 was 82 (83).

Life insurance assets amounted to EUR 897.9 million (31 Dec. 2019: EUR 896.0 million). Unit-linked insurance savings on 30 June 2020 amounted to EUR 841.0 million (31 Dec. 2019: EUR 871.0 million).

The balance sheet for Asset Management Services stood at EUR 907.8 million (31 Dec. 2019: EUR 913.2 million).

Further information:

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The figures presented in the half-year report are unaudited.

Releases and other corporate information are available on the Savings Banks Group's website at www.saastopankki.fi/saastopankkiryhma

Formulas used in calculating the financial highlights:

| | |
|--------------------------|---|
| Revenues | Interest income, fee income, net trading income, net investment income, net life insurance income, other operating revenue |
| Total operating revenue | Net interest income, net fee and commission income, net trading income, net investment income, net life insurance income, other operating revenue |
| Total operating expenses | Personnel expenses, other operating expenses, depreciation and impairment charges on tangible and intangible assets |
| Cost to income ratio | $\frac{\text{Total operating expenses}}{\text{Total operating revenue}}$ |
| Return on equity % | $\frac{\text{Profit}}{\text{Equity, incl. non-controlling interests (average)}}$ |
| Return on assets % | $\frac{\text{Profit}}{\text{Total assets (average)}}$ |
| Equity/assets ratio % | $\frac{\text{Equity (incl. non-controlling interests)}}{\text{Total assets}}$ |

Alternative Performance Measures

European Securities and Markets Authority's Guidelines on Alternative Performance measures came into effect on 3 July 2016. An alternative performance measure is a financial measure of historical or future financial performance, financial position or cash flows, other than a financial measure defined or specified in the IFRS framework. Alternative Performance Measures are used to reflect financial development and enhance comparability between different reporting periods.

Savings Bank Group is not using any alternative performance measures or performance measures that are not directly calculated using the information presented in the Half-year Report. There are neither any changes in the performance measures presented in the financial highlights.

RELEASE OF FINANCIAL STATEMENT (IFRS)

Savings Banks Group's income statement

| (EUR 1,000) | Note | 1-6/2020 | 1-6/2019 |
|--|----------|-----------------|-----------------|
| Interest income | | 91,858 | 93,200 |
| Interest expense | | -12,122 | -15,921 |
| Net interest income | 4 | 79,736 | 77,279 |
| Net fee and commission income | 5 | 48,116 | 44,026 |
| Net trading income | 6 | -9,424 | 28,057 |
| Net investment income | 7 | 7,435 | 8,934 |
| Other operating revenue | | 6,768 | 14,669 |
| Total operating revenue | | 132,631 | 172,965 |
| Personnel expenses | | -46,205 | -43,510 |
| Other operating expenses | | -56,948 | -52,997 |
| Depreciation, amortisation and impairment of property, plant and equipment and intangible assets | | -9,423 | -9,084 |
| Total operating expenses | | -112,576 | -105,590 |
| Net impairment loss on financial assets | 8 | -9,454 | -1,624 |
| Associate's share of profits | | 36 | 879 |
| Profit before tax | | 10,637 | 66,629 |
| Income tax expense | | -2,998 | -15,688 |
| Profit | | 7,640 | 50,941 |
| Profit attributable to: | | | |
| Equity holders of the Group | | 7,364 | 49,990 |
| Non-controlling interests | | 275 | 951 |
| Total | | 7,640 | 50,941 |

Savings Banks Group's statement of comprehensive income

| (EUR 1,000) | 1-6/2020 | 1-6/2019 |
|--|----------------|---------------|
| Profit | 7,640 | 50,941 |
| Other comprehensive income | | |
| Items that will never be reclassified to profit or loss | | |
| Changes in fair value reserve | | |
| Fair value measurements | -15,953 | 17,252 |
| Cash flow hedges | -141 | 200 |
| Total | -16,094 | 17,452 |
| Total comprehensive income | -8,454 | 68,393 |
| Attributable to: | | |
| Equity holders of the Group | -8,054 | 65,725 |
| Non-controlling interests | -400 | 2,669 |
| Total | -8,454 | 68,393 |

Savings Banks Group's statement of financial position

| (EUR 1,000) | Note | 30.6.2020 | 31.12.2019 |
|---|------|-------------------|-------------------|
| Assets | | | |
| Cash and cash equivalents | | 1,102,018 | 680,411 |
| Loans and advances to credit institutions | 10 | 121,908 | 110,450 |
| Loans and advances to customers | 10 | 9,135,195 | 8,906,493 |
| Derivatives | 11 | 77,961 | 68,697 |
| Investment assets | 12 | 1,135,608 | 1,140,782 |
| Life insurance assets | 13 | 913,265 | 951,962 |
| Investments in associates and joint ventures | | 266 | 231 |
| Property, plant and equipment | | 53,997 | 57,956 |
| Intangible assets | | 39,796 | 37,462 |
| Tax assets | | 5,800 | 3,873 |
| Other assets | | 109,760 | 50,790 |
| Total assets | | 12,695,573 | 12,009,105 |
| Liabilities and equity | | | |
| Liabilities | | | |
| Financial liabilities at fair value through profit or loss | | 6,806 | 3,909 |
| Liabilities to credit institutions | 14 | 489,874 | 242,010 |
| Liabilities to customers | 14 | 7,424,943 | 6,804,436 |
| Derivatives | 11 | 1,002 | 3,835 |
| Debt securities issued | 15 | 2,612,503 | 2,755,856 |
| Life insurance liabilities | 16 | 860,952 | 892,648 |
| Subordinated liabilities | | 51,104 | 51,104 |
| Tax liabilities | | 56,108 | 59,955 |
| Provisions and other liabilities | | 82,478 | 76,960 |
| Total liabilities | | 11,585,770 | 10,890,714 |
| Equity | | | |
| Basic capital | | 20,337 | 20,339 |
| Primary capital | | 34,452 | 34,452 |
| Reserves | | 255,551 | 232,906 |
| Retained earnings | | 771,388 | 802,115 |
| Total equity attributable to equity holders of the Group | | 1,081,728 | 1,089,812 |
| Non-controlling interests | | 28,075 | 28,579 |
| Total equity | | 1,109,803 | 1,118,391 |
| Total liabilities and equity | | 12,695,573 | 12,009,105 |

Savings Banks Group's statement of cash flows

| (1 000 euroa) | 1-6/2020 | 1-6/2019 |
|---|------------------|------------------|
| Cash flows from operating activities | | |
| Profit | 7,640 | 50,941 |
| Adjustments for items without cash flow effect | 40,475 | 9,676 |
| Income taxes paid | -7,299 | -1,746 |
| Cash flows from operating activities before changes in assets and liabilities | 40,816 | 58,872 |
| Increase (-) or decrease (+) in operating assets | -302,570 | -272,207 |
| Investment assets at fair value through profit or loss | 22,282 | 103,365 |
| Loans and advances to credit institutions | -8,471 | -7,891 |
| Loans and advances to customers | -220,252 | -276,920 |
| Investment assets, at fair value through other comprehensive income | -62,728 | -27,135 |
| Investment assets, at amortized cost | 21,800 | 4,446 |
| Life insurance assets | 981 | -58,182 |
| Other assets | -56,183 | -9,890 |
| Increase (-) or decrease (+) in operating liabilities | 694,663 | 762,296 |
| Liabilities at fair value through profit or loss | | |
| Liabilities to credit institutions | 225,452 | 45,373 |
| Liabilities to customers | 615,936 | 283,066 |
| Debt securities issued | -150,727 | 373,534 |
| Life insurance liabilities | 1,144 | 51,084 |
| Other liabilities | 2,858 | 9,238 |
| Total cash flows from operating activities | 432,908 | 548,960 |
| Cash flows from investing activities | | |
| Other investments | 85 | 3,528 |
| Investments in investment property and in property, plant and equipment and intangible assets | -11,569 | -9,759 |
| Disposals of investment property and property, plant and equipment and intangible assets | 1,816 | 1,096 |
| Total cash flows from investing activities | -9,668 | -5,136 |
| Cash flows from financing activities | | |
| Decrease in subordinated liabilities | | -7,974 |
| Distribution of profits | -1,356 | -1,708 |
| Other monetary decreases in equity items | | -4,000 |
| Other | -1,800 | |
| Total cash flows from financing activities | -3,156 | -13,682 |
| Change in cash and cash equivalents | 420,084 | 530,142 |
| Cash and cash equivalents at the beginning of the period | 721,950 | 861,894 |
| Cash and cash equivalents at the end of the period | 1,142,034 | 1,392,036 |

Cash and cash equivalents comprise the following items:

| | | |
|--|------------------|------------------|
| Cash | 1,102,018 | 1,362,195 |
| Receivables from central banks repayable on demand | 40,016 | 29,840 |
| Total cash and cash equivalents | 1,142,034 | 1,392,036 |
| Interest received | 95,753 | 101,184 |
| Interest paid | 15,925 | 18,866 |
| Dividends received | 3,261 | 2,874 |

Savings Banks Group's statement of changes in equity

| (EUR 1,000) | Basic capital | Share premium | Primary capital | Fair value reserve | Reserve for hedging instruments | Reserve fund | Other reserves | Total reserves | Retained earnings | Total equity attributable to equity holders of the Group | Non-controlling interests | Total equity |
|--|---------------|---------------|-----------------|--------------------|---------------------------------|---------------|----------------|----------------|-------------------|--|---------------------------|------------------|
| Equity 1 January 2019 | 20,338 | 34,475 | 60,354 | -2,858 | 2,552 | 69,760 | 85,483 | 215,291 | 733,762 | 1,003,866 | 24,929 | 1,028,795 |
| Comprehensive income | | | | | | | | | | | | |
| Profit | | | | | | | | | 49,990 | 49,990 | 951 | 50,941 |
| Other comprehensive income | | | | 15,850 | 200 | | | 16,051 | -316 | 15,734 | 1,718 | 17,452 |
| Total comprehensive income | | | | 15,850 | 200 | | | 16,051 | 49,674 | 65,725 | 2,669 | 68,393 |
| Transactions with owners | | | | | | | | | | | | |
| Distribution of profits | | | | | | | | | -1,708 | -1,708 | | -1,708 |
| Other changes | | | | -24 | | | 470 | 445 | -445 | | | |
| Change that didn't result in loss of control | | -4,000 | | | | 15 | | 15 | -101 | -4,086 | 28 | -4,058 |
| Total equity 30 June 2019 | 20,338 | 30,475 | 60,354 | 12,968 | 2,753 | 69,775 | 85,953 | 231,802 | 781,181 | 1,063,797 | 27,626 | 1,091,423 |

| | | | | | | | | | | | | |
|--|---------------|---------------|---------------|---------------|--------------|---------------|---------------|----------------|----------------|------------------|---------------|------------------|
| Equity 1 January 2019 | 20,338 | 34,475 | 60,354 | -2,858 | 2,552 | 69,760 | 85,483 | 249,766 | 733,762 | 1,003,866 | 24,929 | 1,028,795 |
| Comprehensive income | | | | | | | | | | | | |
| Profit | | | | | | | | | 72,949 | 72,949 | 1,486 | 74,436 |
| Other comprehensive income | | | | 16,990 | -301 | | | 16,690 | -908 | 15,782 | 2,367 | 18,149 |
| Total comprehensive income | | | | 16,990 | -301 | | | 16,690 | 72,042 | 88,732 | 3,854 | 92,585 |
| Transactions with owners | | | | | | | | | | | | |
| Distribution of profits | | | | | | | | | -1,861 | -1,861 | | -1,861 |
| Other changes | 1 | -23 | | | | 456 | 470 | 904 | -1,821 | -918 | -203 | -1,121 |
| Change that didn't result in loss of control | | | | | | | | | -7 | -7 | | -7 |
| Total equity 31 December 2019 | 20,339 | 34,452 | 60,354 | 14,133 | 2,252 | 70,216 | 85,953 | 267,359 | 802,114 | 1,089,812 | 28,579 | 1,118,391 |

| (EUR 1,000) | Basic capital | Share premium | Primary capital | Fair value reserve | Reserve for hedging instruments | Reserve fund | Other reserves | Total reserves | Retained earnings | Total equity attributable to equity holders of the Group | Non-controlling interests | Total equity |
|-----------------------------------|---------------|---------------|-----------------|--------------------|---------------------------------|---------------|----------------|----------------|-------------------|--|---------------------------|------------------|
| Equity 1 January 2020 | 20,339 | 34,452 | 60,354 | 14,133 | 2,252 | 70,216 | 85,953 | 267,359 | 802,114 | 1,089,812 | 28,579 | 1,118,391 |
| Comprehensive income | | | | | | | | | | | | |
| Profit | | | | | | | | | 7,364 | 7,364 | 275 | 7,640 |
| Other comprehensive income | | | | -12,859 | -142 | | | -13,000 | 325 | -12,677 | -675 | -13,352 |
| Total comprehensive income | | | | -12,859 | -142 | | | -13,000 | 7,689 | -5,312 | -400 | -5,712 |
| Transactions with owners | | | | | | | | | | | | |
| Distribution of profits | | | | | | | | | -1,257 | -1,257 | -99 | -1,356 |
| Other changes | -2 | | 39,667 | | | -4,380 | 357 | 35,643 | -37,158 | -1,515 | -5 | -1,520 |
| Total equity 30 June 2020 | 20,337 | 34,452 | 100,020 | 1,275 | 2,111 | 65,835 | 86,310 | 255,551 | 771,387 | 1,081,727 | 28,075 | 1,109,803 |

BASIS OF PREPARATION

NOTE 1: DESCRIPTION OF THE SAVINGS BANKS GROUP AND THE SAVINGS BANKS AMALGAMATION

The Savings Banks Group (hereafter Group) is the most longstanding banking group in Finland. It comprises of Savings Banks that formed the Savings Banks Amalgamation, the Savings Banks' Union Coop, which acts as the Central Institution and the subsidiaries and associated companies owned by Savings Banks. Together the Savings Banks form a banking group that operates locally as well as nationally. The basic objective of the Savings Banks is to promote thrift, the financial well-being of their customers and to operate near their customers. The Savings Banks operate in the retail banking business, especially in daily banking, saving and investment products and lending. The service and product range offered is complemented with the other financial services and products provided in cooperation with the service and product companies within the Group. The service and product companies within the Group support and promote the operations of the Group via producing centralised services or having responsibility for certain products. The most significant service and product companies of the Group are Central Bank of Savings Banks Finland Plc, Sp Mortgage Bank Plc, Sb Life Insurance Ltd, Sp-Fund Management Company Ltd, Savings Bank Services Ltd and Sp-Koti Oy.

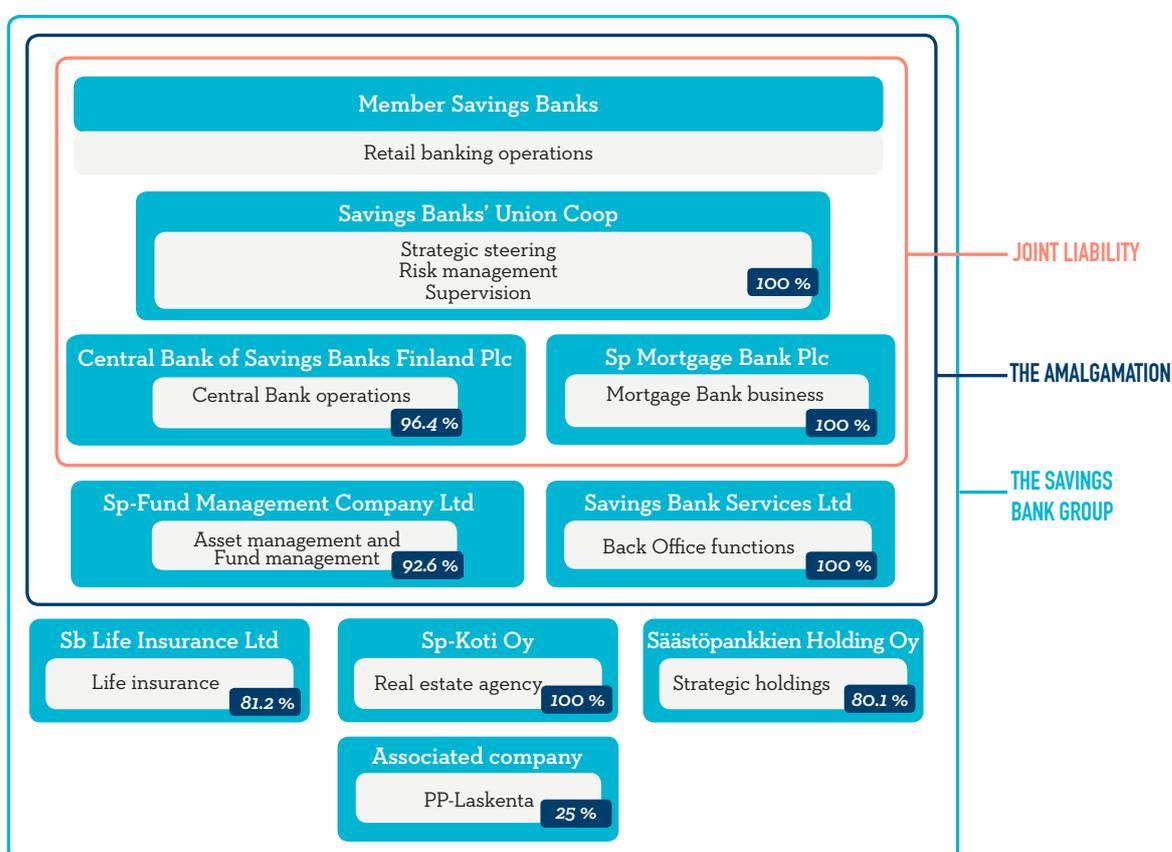
The member organisations of the Savings Banks Amalgamation (hereafter Amalgamation) form a financial entity as defined in the Act on Amalgamations, in which the Savings Banks' Union Coop

and its member credit institutions are jointly liable for each other's liabilities and commitments. The Amalgamation comprises the Savings Banks' Union Coop, which acts as the Central Institution of the Amalgamation, 19 Savings Banks, the Central Bank of Savings Banks Finland Plc, Sp Mortgage Bank Plc as well as the companies within the consolidation groups of the above-mentioned entities and Sp-Fund Management Company Ltd.

The structure of the Group differs from that of the Amalgamation so that the Group also includes organisations other than credit and financial institutions or service companies. The most significant of these are Sb Life Insurance Ltd and Sp-Koti Oy. The Savings Banks' Union Coop and its member Savings Banks do not have control over each other as referred to in the general consolidation accounting principles and therefore it is not possible to define a parent company for the Group.

During the review period, one savings bank merger was completed. Huittisten Säästöpankki merged with Aito Säästöpankki. Due to the merger, the number of savings banks in the Amalgamation and in the Group declined from 20 to 19 banks.

The structure of the Amalgamation and the Group are described in the chart below (the red section represents the joint and several liability, the dark blue section represents the Amalgamation and the turquoise section represents the Group):



Savings Banks' Union Coop steers the operations of the Group and is responsible for the internal control framework. According to the Amalgamation Act Savings Banks' Union Coop acting as the Central Institution of the Amalgamation is obliged to prepare consolidated financial statements for the Group. The Board of Directors of Savings Banks' Union Coop is responsible for preparing the financial statements. The financial statements are prepared for the financial group formed by the Savings Banks Group. All figures presented hereafter are Group's figures unless otherwise stated.

Savings Banks' Union Coop's registered office is in Helsinki and its registered address is Teollisuuskatu 33, FI-00510 Helsinki.

The Group's financial statements and half-year report are available at www.saastopankki.fi/saastopankkiryhma or at the premises of Savings Banks' Union Coop, address Teollisuuskatu 33, FI-00510 Helsinki.



NOTE 2: ACCOUNTING POLICIES

1. General

The Group's consolidated financial statements are prepared in accordance with the International Financial Reporting Standards (IFRS) as implemented within the EU.

The half-year report of 1.1.-30.6.2020 has been prepared in accordance with the IAS 34 Interim Financial Reporting -standard. Changes in accounting policies during the financial year are described below. The financial statement 2019 contain the full accounting principles.

The figures of the half-year report have not been audited.

The Group's consolidated financial statements are prepared in euros, which is the accounting and operational currency of the Group. The half-year report is presented in thousand euros unless otherwise stated.

2. Critical accounting estimates and judgments

IFRS-compliant half-year report requires the Group's management to exercise judgment and make estimates and assumptions that affect the reported amounts of assets and liabilities and other information such as the amounts of income and expense. Although these estimates are based on the management's best knowledge at the time, it is possible that actual results differ from the estimates used in the half-year reports.

The critical estimates of the Group concern the future and key uncertainties related to estimates at the reporting date, and they relate in particular to determining fair value, impairment of financial assets, life insurance liabilities, recognition of deferred tax on confirmed tax losses, and the present value of pension obligations.

In the review period 1 January-30 June 2020, the most significant uncertainty influencing the management's estimates has been the prevailing coronavirus (COVID-19) pandemic. There is considerable uncertainty associated with estimating the financial

effects of the coronavirus pandemic, influencing especially the determination of financial assets' expected credit losses (ECL).

The Savings Banks Group's ECL calculation models contain several factors that require the management's judgment. The most significant factors requiring the management's judgment for the review period are listed below:

- The ECL calculation model takes into account the Savings Banks Group's forecasts of future economic development. The forecasts contain macroeconomic factors, such as the development of unemployment, GDP and housing prices, which are used in the calculation. The Savings Banks Group updated the macroeconomic factors and scenarios used in the ECL calculation model during the first half of 2020 before the coronavirus turned into Pandemic. The exceptional uncertainty prevailing in the review period regarding future development and the poorer forecast accuracy of macroeconomic forecast models have required an increasing amount of the management's judgment and estimates..
- The exceptional uncertainty prevailing in the review period regarding future development has required the management's judgment especially in the analysis of major liabilities in Stage 3 and the determination of the ECL amount. In addition, the high amount of instalment-free periods granted to customers has required the further specification of estimates afterwards.

The management's estimates are based on the information that was available at the time of reporting. As a result of the exceptional uncertainty prevailing in the review period regarding future development, there is great uncertainty associated with forecasts, valuations and credit portfolio analyses, which may have a significant impact on the Savings Banks Group's expected credit losses.

BASIS OF PREPARATION

NOTE 3: OPERATING SEGMENTS

The Savings Banks Group reports information about its operating segments in compliance with IFRS 8. According to IFRS 8, the financial information regularly provided to the chief operating decision maker forms the basis for segment reporting. Thus the segment division of the information presented in the half-year report is based on the same division as is applied in management reporting.

The chief operating decision maker of the Savings Banks Group is the Board of Directors of Savings Banks' Union Coop, which acts as the Central Institution of the Amalgamation of Savings Banks. According to the rules of Savings Banks' Union Coop, the Board of Directors of the Central Institution bears the primary responsibility for allocating the resources and evaluating the performance of the Savings Banks Group.

The reportable segments of the Savings Banks Group include Banking as well as Asset Management Services. Operations not included in the reportable segments are presented in the reconciliations.

The Banking segment comprises the member Savings Banks, the Central Bank of Savings Banks Finland Plc, Sp Mortgage Bank Plc and Aktia Real Estate Mortgage Bank Plc, which is consolidated in the financial statements of the Savings Banks Group as an associate. Savings Banks practice retail banking. The Central Bank of Savings Banks acts as the central bank of the Savings Banks. Sp Mortgage Bank Plc and Aktia Real Estate Mortgage Bank are engaged in mortgage banking. The most

significant income items of Banking are net interest income, fee and commission income as well as investment income. The most significant expense items consist of personnel expenses and other operating expenses.

The Asset Management Services segment comprises Sp- Fund Management Company Ltd and Sb Life Insurance Ltd. Sp-Fund Management Company Ltd is engaged in administration of mutual funds and asset management, whereas Sb Life Insurance Ltd practises life insurance operations. The most significant income items of the Asset Management Services segment are fee and commission income, insurance premiums and investment income. The most significant expense items consist of fee and commission expenses, claims incurred, personnel expenses and other operating expenses.

Segment reporting is prepared in compliance with the accounting policies of the financial statements of the Savings Banks Group.

Internal transactions of the reportable segments are eliminated within and between the segments. Acquisition cost eliminations, non-controlling interests and other intra-group arrangements are included in the eliminations presented in reconciliations.

Pricing between the segments is based on market prices.

In accordance with IFRS 8, Savings Banks Group is required to disclose business with a single external customer that generates 10% or more of the combined revenue. The Group has no such customers for which revenue would exceed 10%.



| Income statement 1-6/2020 (EUR 1,000) | Banking | Asset Management Services | Reportable segments in total |
|--|-----------------|---------------------------------|---------------------------------|
| Net interest income | 79,825 | -58 | 79,766 |
| Net fee and commission income | 33,097 | 14,927 | 48,025 |
| Net investment income | -9,632 | 2 | -9,630 |
| Net life insurance income | | 7,435 | 7,435 |
| Other operating revenue | 6,696 | 59 | 6,755 |
| Total operating revenue | 109,986 | 22,365 | 132,351 |
| Personnel expenses | -32,299 | -3,835 | -36,133 |
| Other operating expenses | -71,902 | -4,563 | -76,465 |
| Total operating expenses | -104,201 | -8,397 | -112,598 |
| Net impairment loss on financial assets | -9,470 | | -9,470 |
| Profit before tax | -3,685 | 13,967 | 10,282 |
| Taxes | -197 | -2,683 | -2,880 |
| Profit | -3,882 | 11,284 | 7,402 |

| Statement of financial position (EUR 1,000) | | | |
|---|-------------------|----------------|-------------------|
| Cash and cash equivalents | 1,102,018 | | 1,102,018 |
| Loans and advances to credit institutions | 121,953 | | 121,953 |
| Loans and advances to customers | 9,135,611 | | 9,135,611 |
| Derivatives | 77,961 | | 77,961 |
| Investment assets | 1,163,217 | | 1,163,217 |
| Life insurance assets | | 897,930 | 897,930 |
| Other assets | 199,378 | 9,885 | 209,263 |
| Total assets | 11,800,137 | 907,815 | 12,707,952 |
| Liabilities to credit institutions | 489,874 | | 489,874 |
| Liabilities to customers | 7,431,234 | | 7,431,234 |
| Derivatives | 1,002 | | 1,002 |
| Debt securities issued | 2,612,503 | | 2,612,503 |
| Life insurance liabilities | | 866,637 | 866,637 |
| Subordinated liabilities | 51,020 | | 51,020 |
| Other liabilities | 118,887 | 8,678 | 127,565 |
| Total liabilities | 10,704,520 | 875,315 | 11,579,835 |
| Number of employees at the end of the period | 999 | 82 | 1,081 |

| Reconciliations (EUR 1,000) | 1-6/2020 | 1-6/2019 |
|--|-------------------|-------------------|
| Total revenue for reportable segments | 132,351 | 164,405 |
| Non allocated revenue, other operations | 280 | 8,560 |
| Total revenue of the Group | 132,631 | 172,965 |
| Profit | | |
| Total profit or loss for reportable segments | 7,402 | 44,661 |
| Non allocated amounts | 237 | 6,280 |
| Total profit of the Group | 7,640 | 50,941 |
| | | |
| | 30.6.2020 | 30.6.2019 |
| Assets | | |
| Total assets for reportable segments | 12,707,952 | 12,569,673 |
| Non allocated assets, other operations | -12,379 | -17,709 |
| Total assets of the Group | 12,695,573 | 12,551,965 |
| Liabilities | | |
| Total liabilities for reportable segments | 11,579,835 | 11,406,064 |
| Non allocated liabilities, other operations | 5,935 | 54,478 |
| Total liabilities of the Group | 11,585,770 | 11,460,542 |

| Income statement 1-6/2019 (EUR 1,000) | Banking | Asset Management Services | Reportable segments in total |
|---|-------------------|---------------------------------|---------------------------------|
| Net interest income | 77,346 | -53 | 77,293 |
| Net fee and commission income | 30,993 | 12,992 | 43,985 |
| Net investment income | 31,138 | -186 | 30,952 |
| Net life insurance income | | 8,934 | 8,934 |
| Other operating revenue | 3,226 | 15 | 3,241 |
| Total operating revenue | 142,702 | 21,702 | 164,405 |
| Personnel expenses | -32,266 | -3,544 | -35,810 |
| Other operating expenses | -63,943 | -5,472 | -69,415 |
| Total operating expenses | -96,209 | -9,016 | -105,225 |
| Net impairment loss on financial assets | -1,625 | | -1,625 |
| Profit before tax | 44,868 | 12,687 | 57,554 |
| Taxes | -10,357 | -2,536 | -12,893 |
| Profit | 34,511 | 10,151 | 44,661 |
| Statement of financial position 31.12.2019 (EUR 1,000) | | | |
| Cash and cash equivalents | 1,364,695 | | 1,364,695 |
| Loans and advances to credit institutions | 99,697 | 2,099 | 101,796 |
| Loans and advances to customers | 8,764,111 | | 8,764,111 |
| Derivatives | 81,435 | | 81,435 |
| Investment assets | 1,180,304 | 4,999 | 1,185,303 |
| Life insurance assets | | 895,923 | 895,923 |
| Other assets | 166,185 | 10,225 | 176,411 |
| Total assets | 11,649,715 | 913,247 | 12,569,673 |
| Liabilities to credit institutions | 271,303 | | 271,303 |
| Liabilities to customers | 7,242,890 | | 7,242,890 |
| Derivatives | 2,907 | | 2,907 |
| Debt securities issued | 2,878,970 | | 2,878,970 |
| Life insurance liabilities | | 858,364 | 858,364 |
| Subordinated liabilities | 74,226 | | 74,226 |
| Other liabilities | 75,056 | 2,348 | 77,404 |
| Total liabilities | 10,539,173 | 860,712 | 11,406,064 |
| Number of employees at the end of the period | 1,082 | 83 | 1,165 |

NOTE 4: NET INTEREST INCOME

| (EUR 1,000) | 1-6/2020 | 1-6/2019 |
|--|----------------|----------------|
| Interest income | | |
| Debts eligible for refinancing with Central Bank | 1,983 | 2,035 |
| Loans and advances to credit institutions | 151 | 287 |
| Loans and advances to customers* | 71,667 | 71,324 |
| Debt securities | 4,422 | 5,964 |
| Derivative contracts | | |
| Hedging derivatives | 12,644 | 12,730 |
| Other | 991 | 860 |
| Total | 91,858 | 93,200 |
| Interest expense | | |
| Liabilities to credit institutions | -1,503 | -1,895 |
| Liabilities to customers | -3,572 | -5,852 |
| Derivative contracts | | |
| Hedging derivatives | -1,299 | -953 |
| Debt securities issued | -5,073 | -6,169 |
| Subordinated liabilities | -481 | -857 |
| Other | -194 | -195 |
| Total | -12,122 | -15,921 |
| Net interest income | 79,736 | 77,279 |

NOTE 5: NET FEE AND COMMISSION INCOME

| (EUR 1,000) | 1-6/2020 | 1-6/2019 |
|--------------------------------------|---------------|---------------|
| Fee and commission income | | |
| Lending | 9,413 | 10,738 |
| Deposits | 104 | 161 |
| Payment transfers | 21,468 | 18,484 |
| Securities brokerage | 566 | 663 |
| Mutual fund brokerage | 14,663 | 12,992 |
| Asset management | 252 | 243 |
| Legal services | 1,901 | 1,998 |
| Custody fees | 899 | 618 |
| Vakuutusten välityksestä | 811 | 777 |
| Guarantees | 987 | 940 |
| Other | 1,365 | 1,390 |
| Total | 52,430 | 49,002 |
| Fee and commission expense | | |
| Payment transfers | -1,560 | -1,468 |
| Securities | -244 | -656 |
| Asset management | -389 | -360 |
| Other | -2,095 | -2,464 |
| Total | -4,315 | -4,976 |
| Net fee and commission income | 48,116 | 44,026 |

NOTE 6: NET INVESTMENT INCOME

| (EUR 1,000) | 1-6/2020 | 1-6/2019 |
|--|---------------|---------------|
| Net income from financial assets at fair value through other comprehensive income | | |
| Debt securities | | |
| Capital gains and losses | -112 | 253 |
| Transferred from fair value reserve to profit or loss for the financial period | 225 | 440 |
| Total Debt securities | 113 | 693 |
| Shares and participations | | |
| Dividend income | 2 | 56 |
| Total shares and participations | 2 | 56 |
| Total | 115 | 749 |
| Net income from financial asset at fair value through profit or loss | | |
| Debt securities | | |
| Capital gains and losses | 67 | 65 |
| Fair value gains and losses | -2,825 | 1,369 |
| Shares and participations | | |
| Dividend income | 3,259 | 2,818 |
| Capital gains and losses | -308 | 884 |
| Fair value gains and losses | -9,656 | 24,375 |
| Net income from foreign exchange operations | 38 | 17 |
| Derivative contracts*) | -87 | 58 |
| Net income from hedge accounting | | |
| Change in the fair value of hedging instruments | 12,418 | 29,884 |
| Change in the fair value of hedged items | -12,589 | -31,840 |
| Total | -9,681 | 27,629 |
| * Including the ineffective part of the cash flow hedges EUR 87 thousand (57). | | |
| Net income from investment property | | |
| Rental and dividend income | 3,299 | 3,497 |
| Capital gains and losses | 423 | 290 |
| Other income from investment property | 35 | 64 |
| Maintenance charges and expenses | -2,647 | -2,489 |
| Depreciation and amortisation of investment property | -947 | -1,668 |
| Rental expenses arising from investment property | -21 | -16 |
| Total | 142 | -321 |
| Net investment income | -9,424 | 28,057 |

NOTE 7: NET LIFE INSURANCE INCOME

| (EUR 1,000) | 1-6/2020 | 1-6/2019 |
|---|----------------|---------------|
| Premiums written | | |
| Group's share | 60,049 | 46,264 |
| Insurance premiums ceded to reinsurers | -333 | -262 |
| Net investment income * | -36,701 | 66,196 |
| Claims incurred | | |
| Claims paid | -44,112 | -50,703 |
| Change in provision for unpaid claims | 2,572 | -653 |
| Change in insurance contract liabilities | | |
| Change in life insurance provision | 27,006 | -50,953 |
| Other | -1,047 | -955 |
| Net life insurance income | 7,435 | 8,934 |

| * Net investment income (EUR 1,000) | 1-6/2020 | 1-6/2019 |
|---|----------------|---------------|
| Net interest | 38 | 53 |
| Dividend income | 441 | 395 |
| Realised capital gains and losses | 13 | |
| Unrealised gains and losses | -34,871 | 64,351 |
| Other investments | 69 | 169 |
| Net income from foreign exchange operation | 138 | -3 |
| Net income from unit-linked customer assets | -2,530 | 1,232 |
| Total | -36,701 | 66,196 |

NOTE 8: IMPAIRMENT LOSS ON LOANS AND OTHER RECEIVABLES

| Financial asset within the scope of accounting for expected credit losses by impairment stage (EUR 1,000) | Stage 1 | Stage 2 | Stage 3 | Total |
|---|------------------|----------------|----------------|-------------------|
| Financial asset 30 June 2020 | | | | |
| Investment asset | 677,701 | 5,200 | 7,698 | 690,600 |
| Loans and advances | 8,588,644 | 394,275 | 225,623 | 9,208,543 |
| Off-balance sheet items | 598,058 | 14,002 | 6,002 | 618,062 |
| Total | 9,864,403 | 408,277 | 239,324 | 10,517,205 |

| | | | | |
|---|------------------|----------------|----------------|-------------------|
| Financial asset 31 December 2019 | | | | |
| Investment asset | 676,749 | 1,500 | 210 | 678,459 |
| Loans and advances | 8,073,404 | 694,343 | 207,469 | 8,975,216 |
| Off-balance sheet items | 557,131 | 20,782 | 1,640 | 579,553 |
| Total | 9,307,283 | 716,625 | 209,320 | 10,233,228 |

| Expected Credit Losses (ECL), Loans and advances and off-balance sheet (EUR 1,000) | Stage 1 | Stage 2 | Stage 3 | Total |
|--|--------------|--------------|---------------|---------------|
| | 12 month ECL | Lifetime ECL | Lifetime ECL | |
| Expected Credit Losses 1 January 2020 | 5,767 | 3,675 | 28,609 | 38,051 |
| Transfers to stage 1 | 392 | -1,329 | -21 | -957 |
| Transfers to stage 2 | -110 | 618 | -73 | 436 |
| Transfers to stage 3 | -1,040 | -518 | 4,924 | 3,366 |
| Assets derecognised or repaid (excluding write offs) | 1,479 | 67 | 1,252 | 2,798 |
| Amounts written off | -319 | -261 | -1,944 | -2,524 |
| Amounts recovered | | | -3,205 | -3,205 |
| Change in credit risk | | | 79 | 79 |
| Change in model for calculation of ECL | -655 | -204 | 5,587 | 4,728 |
| Manual adjustment of ECL, exposure level | 81 | -198 | | -116 |
| Net change in ECL | | | | 4,603 |
| Expected Credit Losses 30 June 2020 | 5,595 | 1,851 | 35,208 | 42,654 |

| Expected Credit Losses (ECL), Investment asset | Stage 1 | Stage 2 | Stage 3 | Total |
|---|--------------|--------------|--------------|--------|
| (EUR 1,000) | 12 month ECL | Lifetime ECL | Lifetime ECL | |
| Expected Credit Losses 1 January 2020 | 1,721 | 1,200 | 107 | 3,028 |
| Transfers to stage 2 | -20 | 172 | | 152 |
| Transfers to stage 3 | | -1,200 | 2,400 | 1,200 |
| New assets originated or purchased | 424 | | 124 | 548 |
| Assets derecognised or repaid (excluding write offs) | -571 | | -107 | -678 |
| Change in credit risk | 1,291 | | | 1,291 |
| Net change in ECL | | | | 2,514 |
| Expected Credit Losses 30 June 2020 | 2,845 | 172 | 2,524 | 5,542 |
| Total Expected Credit Losses 30 June 2020 | | | | 48,196 |
| Total change in Expected Credit Losses 1 January 2020 -30 June 2020 | | | | 7,117 |

| Expected Credit Losses (ECL), Loans and advances and off-balance sheet | Stage 1 | Stage 2 | Stage 3 | Total |
|--|--------------|--------------|--------------|--------|
| (EUR 1,000) | 12 month ECL | Lifetime ECL | Lifetime ECL | |
| Expected Credit Losses 1 January 2019 | 5,209 | 5,374 | 24,563 | 35,146 |
| Transfers to stage 1 | 395 | -1,856 | -58 | -1,519 |
| Transfers to stage 2 | -262 | 1,303 | -373 | 668 |
| Transfers to stage 3 | -267 | -816 | 5,121 | 4,038 |
| New assets originated or purchased | 1,826 | 425 | 876 | 3,127 |
| Assets derecognised or repaid (excluding write offs) | -749 | -646 | -6,217 | -7,612 |
| Amounts written off | | | -547 | -547 |
| Change in credit risk | -384 | -110 | 5,244 | 4,750 |
| Net change in ECL | | | | 2,931 |
| Expected Credit Losses 31 December 2019 | 5,788 | 3,677 | 28,611 | 38,076 |

| Expected Credit Losses (ECL), Investment asset (EUR 1,000) | Stage 1 12 month ECL | Stage 2 Lifetime ECL | Stage 3 Lifetime ECL | Total |
|--|----------------------------|-------------------------|-------------------------|---------------|
| Expected Credit Losses 1 January 2019 | 1,686 | | | 1,686 |
| Transfers from Stage 1 to Stage 2 | -5 | 666 | | 661 |
| Transfers from Stage 1 to Stage 3 | -9 | | 167 | 158 |
| New assets originated or purchased | 586 | 534 | 3 | 1,123 |
| Assets derecognised or repaid (excluding write offs) | -378 | | -63 | -441 |
| Change in credit risk | -157 | | | -157 |
| Change in model for calculation of ECL | -2 | | | -2 |
| Net change in ECL | | | | 1,341 |
| Expected Credit Losses 31 December 2019 | 1,721 | 1,200 | 107 | 3,028 |
| Total Expected Credit Losses 31 December 2019 | | | | 41,104 |
| Total change in Expected Credit Losses 1 January 2019 -31 December 2019 | | | | 4,272 |

ASSETS

NOTE 9: CLASSIFICATION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

| 30.6.2020 (EUR 1,000) | Amortized cost | Fair value through other comprehensive income | Fair value through profit or loss | Other financial liabilities | Non-financial assets/ liabilities | Total |
|--|-------------------|--|--------------------------------------|-----------------------------|--------------------------------------|-------------------|
| Cash and cash equivalents | 1,102,018 | | | | | 1,102,018 |
| Loans and advances to credit institutions | 121,908 | | | | | 121,908 |
| Loans and advances to customers | 9,134,546 | | 650 | | | 9,135,195 |
| Derivatives | | | | | | |
| hedging derivatives | | | | | | |
| cash flow hedges | | | 2,993 | | | 2,993 |
| fair value hedges | | | 74,968 | | | 74,968 |
| other than hedging deriva- tives | | | | | | |
| Investment assets | 14,473 | 688,154 | 391,341 | | 41,640 | 1,135,608 |
| Life insurance assets* | | 151,933 | 758,675 | | 2,657 | 913,265 |
| Total assets | 10,372,943 | 840,087 | 1,228,627 | | 44,297 | 12,485,954 |

| | | | | | | |
|---|--|--|----------------|-------------------|--------------|-------------------|
| Financial liabilities at fair value through profit or loss | | | 6,806 | | | 6,806 |
| Liabilities to credit institutions | | | | 489,874 | | 489,874 |
| Liabilities to customers | | | | 7,424,943 | | 7,424,943 |
| Derivatives | | | | | | |
| hedging derivatives | | | | | | |
| cash flow | | | | | | |
| fair value hedges | | | 1,002 | | | 1,002 |
| other than hedging derivatives | | | | | | |
| Debt securities issued | | | | 2,612,503 | | 2,612,503 |
| Life insurance liabilities* | | | 753,725 | 105,394 | 1,833 | 860,952 |
| Subordinated liabilities | | | | 51,104 | | 51,104 |
| Total liabilities | | | 761,533 | 10,683,818 | 1,833 | 11,447,184 |

*Items at fair value through profit or loss include investments covering unit-linked contracts and related liabilities.

| 31.12.2019 (EUR 1,000) | Amortized cost | Fair value through other comprehensive income | Fair value through profit or loss | Other financial liabilities | Non-financial assets/ liabilities | Total |
|--|------------------|--|--------------------------------------|-----------------------------|--------------------------------------|-------------------|
| Cash and cash equivalents | 14,096 | | 666,315 | | | 680,411 |
| Loans and advances to credit institutions | 110,450 | | | | | 110,450 |
| Loans and advances to customers | 8,906,493 | | | | | 8,906,493 |
| Derivatives | | | | | | |
| hedging derivatives | | | | | | |
| cash flow hedges | | | 3,272 | | | 3,272 |
| fair value hedges | | | 65,425 | | | 65,425 |
| Investment assets | 37,040 | 640,460 | 423,209 | | 40,073 | 1,140,782 |
| Life insurance assets* | | 166,576 | 783,930 | | 1,456 | 951,962 |
| Total assets | 9,068,078 | 807,036 | 1,942,150 | | 41,530 | 11,858,794 |

| | | | | | | |
|---|--|--|----------------|------------------|--------------|-------------------|
| Financial liabilities at fair value through profit or loss | | | 3,909 | | | 3,909 |
| Liabilities to credit institutions | | | | 242,010 | | 242,010 |
| Liabilities to customers | | | | 6,804,436 | | 6,804,436 |
| Derivatives | | | | | | |
| hedging derivatives | | | | | | |
| fair value hedges | | | 3,835 | | | 3,835 |
| Debt securities issued | | | | 2,755,856 | | 2,755,856 |
| Life insurance liabilities* | | | 778,993 | 109,619 | 4,036 | 892,648 |
| Subordinated liabilities | | | | 51,104 | | 51,104 |
| Total liabilities | | | 786,737 | 9,963,025 | 4,036 | 10,753,798 |

*Items at fair value through profit or loss include investments covering unit-linked contracts and related liabilities.

NOTE 10: LOANS AND ADVANCES

| (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|--|------------------|------------------|
| Loans and advances to credit institutions | | |
| Deposits | 121,908 | 110,450 |
| Total | 121,908 | 110,450 |
| Loans and advances to customers | | |
| Tuotteittain | | |
| Used overdrafts | 79,967 | 83,164 |
| Loans | 8,537,264 | 8,255,218 |
| Interest subsidized housing loans | 463,198 | 433,325 |
| Loans granted from government funds | 175 | |
| Credit cards | 94,244 | 97,424 |
| Guarantees | 1,374 | 749 |
| Expected credit losses | -41,027 | -36,286 |
| Total | 9,135,195 | 8,833,595 |
| Loans and advances total | 9,257,103 | 8,944,044 |



NOTE 11: DERIVATIVES AND HEDGE ACCOUNTING

The Savings Banks Group hedges its interest rate risk against changes both in fair value and in cash flows and applies hedge accounting on hedging relationships. Fair value hedging is applied when fixed interest rate deposits are hedged. Cash flow hedging is applied when hedging the future interest cash flow from variable rate lending.

Changes in the fair value of derivatives in fair value hedging are recognised in the income statement under "Net investment income". In fair value hedging, also the hedged item is measured at fair value during the hedging period even if the item is otherwise measured at amortised cost. Changes in the fair value of the hedged item are recognised in the balance sheet as an

adjustment to the corresponding balance sheet item and in the income statement under "Net investment income". Interests on the hedging derivatives are presented as interest income and expense depending on their nature.

The effective portion of changes in the fair value of derivatives designated in cash flow hedging are recognised within equity in the reserve for hedging instruments after adjustments for deferred taxes. The ineffective portion of changes in fair value are recognised in the income statement under "Net investment income". Interests on hedging derivatives are presented as interest income and expense depending on their nature.

| 30.6.2020 (EUR 1,000) | Nominal value / remaining maturity | | | Total | Fair value | |
|-------------------------------------|------------------------------------|------------------|-------------------|------------------|---------------|--------------|
| | less than 1 year | 1 - 5 years | more than 5 years | | Assets | Liabilities |
| Hedging derivative contracts | | | | | | |
| Fair value hedging | 134,341 | 1,224,000 | 973,000 | 2,331,341 | 74,968 | 1,002 |
| Interest rate derivatives | 110,000 | 1,224,000 | 973,000 | 2,307,000 | 74,372 | 407 |
| Equity and index derivatives | 24,341 | | | 24,341 | 595 | 595 |
| Cash flow hedging | 10,000 | 40,000 | | 50,000 | 2,993 | |
| Interest rate derivatives | 10,000 | 40,000 | | 50,000 | 2,993 | |
| Total | 144,341 | 1,264,000 | 973,000 | 2,381,341 | 77,961 | 1,002 |

| | | |
|--------------------------|---------------|--------------|
| Derivatives total | 68,697 | 3,835 |
|--------------------------|---------------|--------------|

In the financial period 1-6/2020, EUR -176 thousand of effective cash flow hedging was recognised in other comprehensive income. The ineffective part of cash flow hedging totalled EUR 87 thousand and was recognised in Net investment income.

Hedged cash flows are expected to affect profit during the following periods:

| (EUR 1,000) | less than 1 year | 1 - 5 years | more than 5 years | Total |
|---------------------------|------------------|--------------|-------------------|--------------|
| Interest rate derivatives | 165 | 2,828 | | 3,914 |
| Total | 165 | 2,828 | | 3,914 |

| 31.12.2019 (EUR 1,000) | Nominal value / remaining maturity | | | Total | Fair value | |
|-------------------------------------|------------------------------------|------------------|----------------------|------------------|---------------|--------------|
| | less than 1 year | 1 - 5 years | more than 5 years | | Assets | Liabilities |
| Hedging derivative contracts | | | | | | |
| Fair value hedging | 566,982 | 1,247,020 | 933,000 | 2,747,003 | 65,425 | 3,835 |
| Interest rate derivatives | 535,000 | 1,241,000 | 933,000 | 2,709,000 | 62,681 | 1,090 |
| Equity and index derivatives | 31,982 | 6,020 | | 38,003 | 2,744 | 2,744 |
| Cash flow hedging | | 50,000 | | 50,000 | 3,272 | |
| Interest rate derivatives | | 50,000 | | 50,000 | 3,272 | |
| Derivatives total | 566,982 | 1,297,020 | 933,000 | 2,797,003 | 68,697 | 3,835 |

| | | |
|--------------------------|---------------|--------------|
| Derivatives total | 68,697 | 3,835 |
|--------------------------|---------------|--------------|

In the financial year 2018, EUR -394 thousand of effective cash flow hedging was recognised in other comprehensive income. The ineffective part of cash flow hedging totalled EUR -199 thousand was recognised in Net investment income.

Hedged cash flows are expected to affect profit during the following periods:

| (EUR 1,000) | less than 1 year | 1 - 5 years | more than 5 years | Total |
|---------------------------|------------------|--------------|-------------------|--------------|
| Interest rate derivatives | 997 | 1,988 | | 2,985 |
| Total | 997 | 1,988 | | 2,985 |

NOTE 12: INVESTMENT ASSETS

| (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|---|------------------|------------------|
| At fair value through other comprehensive income | | |
| Debt securities | 686,717 | 639,344 |
| Shares and participations | 1,437 | 1,116 |
| Total | 688,154 | 640,460 |
| At fair value through profit or loss | | |
| Debt securities | 32,174 | 41,405 |
| Shares and participations | 359,167 | 381,804 |
| Total | 391,341 | 423,209 |
| At mortized cost | | |
| Debt securities | 14,523 | 37,451 |
| Expected credit losses | -50 | -412 |
| Total | 14,473 | 37,040 |
| Investment property | 41,640 | 40,073 |
| Investment assets, total | 1,135,608 | 1,140,782 |

NOTE 13: LIFE INSURANCE ASSETS

| (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|---|----------------|----------------|
| Investments covering unit-linked policies | | |
| At fair value through profit or loss | | |
| Investment funds | 446,056 | 449,394 |
| Asset management portfolios | 121,418 | 132,781 |
| Other unit-linked covering assets | 187,542 | 197,876 |
| Total | 755,015 | 780,052 |
| Other investments | | |
| At fair value through profit or loss | | |
| Debt securities | 3,660 | 3,878 |
| Total | 3,660 | 3,878 |
| At fair value through other comprehensive income (Available-for-sale financial assets) | | |
| Debt securities | 1,245 | 2,075 |
| Shares and participations | 150,688 | 164,501 |
| Total | 151,933 | 166,576 |
| Other investments total | 155,593 | 170,454 |
| Total life insurance investments | 910,608 | 950,506 |
| Other assets | | |
| Premium receivables | 84 | 340 |
| Other receivables | 2,222 | 733 |
| Accrued income | 351 | 383 |
| Total | 2,657 | 1,456 |
| Life insurance assets | 913,265 | 951,962 |

Breakdown of Life Insurance debt securities recognised at fair value through profit or loss, shares and participations as well as derivatives by issuer of quotation

| (EUR 1,000) | 30.6.2020 | | | 31.12.2019 | | |
|--------------|-----------------|---------------------------|-------------|-----------------|---------------------------|-------------|
| | Debt securities | Shares and participations | Derivatives | Debt securities | Shares and participations | Derivatives |
| Quoted | 3,660 | 755,015 | | 3,878 | 780,052 | |
| From Others | 3,660 | 755,015 | | 3,878 | 780,052 | |
| Total | 3,660 | 755,015 | | 3,878 | 780,052 | |

LIABILITIES

NOTE 14: LIABILITIES TO CREDIT INSTITUTIONS AND CUSTOMERS

| (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|---|------------------|------------------|
| Liabilities to credit institutions | | |
| Liabilities to central banks | 104,000 | 38,000 |
| Liabilities to credit institutions | 385,874 | 204,010 |
| Total | 489,874 | 242,010 |
| Liabilities to customers | | |
| Deposits | 7,367,426 | 6,751,132 |
| Other financial liabilities | 3,510 | 3,764 |
| Change in the fair value of deposits | 54,008 | 49,539 |
| Total | 7,424,943 | 6,804,436 |
| Liabilities to credit institutions and customers | 7,914,817 | 7,046,446 |

NOTE 15: DEBT SECURITIES ISSUED

| (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|-----------------------------------|------------------|------------------|
| Measured at amortised cost | | |
| Bonds | 982,150 | 1,246,791 |
| Covered bonds | 1,495,606 | 1,495,065 |
| Other | | |
| Certificates of deposit | 134,747 | 14,000 |
| Debt securities issued | 2,612,503 | 2,755,856 |
| Of which | | |
| Variable interest rate | 750,117 | 430,364 |
| Fixed interest rate | 1,862,386 | 2,325,493 |
| Total | 2,612,503 | 2,755,856 |

The Group has not had any delays or defaults in respect of its issued debt securities.

NOTE 16: LIFE INSURANCE LIABILITIES

| (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|---|----------------|----------------|
| Other than unit-linked contract liabilities | | |
| Guaranteed-interest insurance contracts | 105,394 | 109,619 |
| Unit-linked contract liabilities | | |
| Liabilities for unit-linked insurance contracts | 492,735 | 534,454 |
| Liabilities for unit-linked investment contracts | 260,990 | 244,540 |
| Reserve arising from liability adequacy test | | |
| Other liabilities | | |
| Accrued expenses and deferred income | 1,529 | 2,571 |
| Other | 874 | 1,464 |
| Life insurance liabilities | 861,522 | 892,648 |

Liabilities related to insurance policies are measured in compliance with the Finnish Accounting Standards. In liability adequacy test, the adequacy of liabilities for insurance policies is compared to the liabilities derived from the internal model. The adequacy test is described in more detail in the accounting policies of the financial statements.

OTHER NOTES

NOTE 17: FAIR VALUES BY VALUATION TECHNIQUE

Fair value measurement

Financial instruments are presented in the Group's balance sheet at fair value or at amortized cost. The classification of financial assets and liabilities by valuation technique as well as the criteria for measurement methods and for determining fair value are described in the accounting policies.

The fair values of financial instruments are primarily determined using quotations on a publicly traded market or market prices received from third parties. If quoted market prices are not available, balance sheet items are mainly measured by discounting future cash flows using market interest rates at the balance sheet date. In respect of cash and deposits payable on demand, the nominal value is considered equivalent to the fair value.

The Savings Banks Group does not have assets measured at fair value on a non-recurring basis

Fair value hierarchy

Level 1 consists of financial assets, for which the value is determined based on quotes on a liquid market. Market is considered liquid if the prices are available easily and regularly enough. Level 1 includes quoted bonds as well as other securities and listed shares and derivatives which are quoted on public.

Level 2 includes financial assets for which there is no quotation directly available on an active market and whose fair value is estimated using valuation techniques or models. These are based on assumptions which are supported by verifiable market information such as the listed interest rates or prices of similar instruments. This group includes e.g. currency and interest rate derivatives as well as commercial papers and certificates of deposit.

Level 3 includes financial assets whose fair value cannot be derived from public market quotations or through valuation techniques or models which are based on observable market data. Level 3 comprises unquoted equity instruments, structured investments and other securities for which there is currently no binding market quotation available. The fair value at level 3 is often based on price information received from a third party.

Transfers between levels

Transfers between the levels of the fair value hierarchy are considered to take place on the date when an event causes such a transfer or when circumstances change.

In the period 1-6/2019, there were no transfers between levels 1 and 2.

| 30.6.2020 | Carrying amount | Fair value by hierarchy level | | | Total |
|--|-------------------|-------------------------------|-------------------|---------------|-------------------|
| | | Level 1 | Level 2 | Level 3 | |
| Financial assets (EUR 1,000) | | | | | |
| Measured at fair value | | | | | |
| At fair value through profit or loss | | | | | |
| Banking | 391,991 | 371,673 | 683 | 19,634 | 391,991 |
| Asset Management Services* | 758,675 | 757,021 | | 1,654 | 758,675 |
| Derivative contracts | | | | | |
| Banking | 77,961 | | 77,961 | | 77,961 |
| Fair value through other comprehensive income | | | | | |
| Banking | 688,154 | 681,022 | 4,874 | 2,259 | 688,154 |
| Asset Management Services* | 151,933 | 144,745 | | 7,189 | 151,933 |
| Measured at amortised cost | | | | | |
| Investments, Banking | 14,473 | 14,946 | | | 14,946 |
| Loans and other receivables, Banking | 10,358,489 | | 11,956,995 | | 11,956,995 |
| Total financial assets | 12,441,676 | 1,969,407 | 12,040,513 | 30,735 | 14,040,656 |

* Includes liabilities for unit-linked insurance and investments contracts which are reported on level 1 in accordance of the underlying investment.

| 30.6.2020 | Carrying amount | Fair value by hierarchy level | | | |
|---|-------------------|-------------------------------|------------------|----------------|-------------------|
| Financial liabilities (EUR 1,000) | | Taso 1 | Taso 2 | Taso 3 | Yhteensä |
| Measured at fair value | | | | | |
| At fair value through profit or loss | | | | | |
| Asset Management Services* | 753,725 | 753,725 | | | 753,725 |
| Other operations** | 6,806 | 6,806 | | | 6,806 |
| Derivative contracts | | | | | |
| Banking | 1,002 | | 1,002 | | 1,002 |
| Measured at amortised cost | | | | | |
| Banking | 10,578,424 | 2,720,758 | 7,945,392 | 747,516 | 11,413,666 |
| Total financial liabilities | 11,339,957 | 3,481,288 | 7,946,394 | 747,516 | 12,175,199 |

* Includes liabilities for unit-linked insurance and investments contracts which are reported on level 1 in accordance of the underlying investment.

** The other investors' share of the consolidated mutual funds.

Changes at level 3

Reconciliation of changes in financial instruments at level 3

| Financial assets at fair value through profit or loss (EUR 1,000) | Banking | Asset Management Services | Total |
|---|---------------|---------------------------|---------------|
| Carrying amount 1 January 2020 | 18,167 | 2,124 | 20,291 |
| Purchases | 2,618 | | 2,618 |
| Sales | -1,403 | | -1,403 |
| Changes in value recognised in income statement, realised | 41 | | 41 |
| Changes in value recognised in income statement, unrealised | -724 | -470 | -1,193 |
| Transfers from level 1 and 2 | 1,310 | | 1,310 |
| Transfers between levels 1 and 2 | -375 | | -375 |
| Carrying amount 30 June 2020 | 19,634 | 1,654 | 21,288 |

Changes in value recognised in the income statement are presented in the item "Net investment income" and "Net life insurance income".

| Fair value through other comprehensive income (EUR 1,000) | Banking | Asset Management Services | Total |
|---|--------------|---------------------------|---------------|
| Carrying amount 1 January 2020 | 3,920 | 11,557 | 15,477 |
| Purchases | 10 | | 10 |
| Sales | -369 | -5,610 | -5,979 |
| Changes in value recognised in income statement, realised | 154 | 1,714 | 1,869 |
| Changes in value recognised in income statement, unrealised | -1,499 | | -1,499 |
| Changes in value recognised in comprehensive income statement | 42 | -472 | -430 |
| Carrying amount 30 June 2020 | 2,259 | 7,189 | 9,447 |

Changes in fair value recognized in the income statement during the year are included in the item "Net investment income" and "Net life insurance income".

Unrealized changes in fair value are booked in the equity fair value reserve through the other comprehensive income.

| Sensitivity analysis of financial instruments at level 3 (EUR 1,000) | | |
|---|-----------------|---|
| 30.6.2020 | Carrying amount | Effect of hypothetical changes' on profit, negative |
| At fair value through profit or loss | | |
| Banking | 19,634 | -896 |
| Asset Management Services | 1,654 | -248 |
| Total | 21,288 | -1,144 |
| Fair value through other comprehensive income | | |
| Banking, liabilities | 2,259 | -14 |
| Asset Management Services | 7,189 | -1,078 |
| Total | 9,447 | -1,092 |
| Total | 30,735 | -2,236 |

The above table shows the sensitivity of fair value for level 3 instruments in the event of market changes. Interest-bearing securities have been tested by assuming 1 percentage points parallel shift of the interest rate level in all maturities. For non-interest sensitive instruments the market prices are assumed to change by -15 percentage. For derivatives it is assumed that the possible change in value equals to the fair value of the derivative.

| 31.12.2019 | Carrying amount | Fair value by hierarchy level | | | |
|--|-------------------|-------------------------------|-------------------|---------------|-------------------|
| Financial assets (EUR 1,000) | | Level 1 | Level 2 | Level 3 | Total |
| Measured at fair value | | | | | |
| At fair value through profit or loss | | | | | |
| Banking | 1,089,524 | 1,071,357 | | 18,167 | 1,089,524 |
| Asset Management Services* | 783,930 | 781,806 | | 2,124 | 783,930 |
| Derivative contracts | | | | | |
| Banking | 68,697 | | 68,697 | | 68,697 |
| Fair value through other comprehensive income | | | | | |
| Banking | 640,460 | 634,542 | 1,997 | 3,920 | 640,460 |
| Asset Management Services | 166,576 | 155,020 | | 11,557 | 166,576 |
| Measured at amortised cost | | | | | |
| Loans and advances, banking | 37,040 | 37,131 | | 400 | 37,531 |
| Investments, Asset Management services | 9,031,038 | | 11,639,928 | | 11,639,928 |
| Total financial assets | 11,817,265 | 2,679,856 | 11,710,621 | 36,168 | 14,426,645 |
| Investment property | | | | | |
| Banking | 40,073 | | | 64,610 | 64,610 |
| Total financial assets | 40,073 | | | 64,610 | 64,610 |

* including fair value of investments covering unit-linked policies, which are reported on level 1.

** The other investors' share of the consolidated mutual funds.

| 31.12.2019 | Carrying amount | Fair value by hierarchy level | | | |
|---|-------------------|-------------------------------|------------------|----------------|-------------------|
| Financial liabilities (EUR 1,000) | | Level 1 | Level 2 | Level 3 | Total |
| Measured at fair value | | | | | |
| At fair value through profit or loss | | | | | |
| Asset Management Services* | 778,993 | 778,993 | | | 778,993 |
| Other operations** | 3,909 | 3,909 | | | 3,909 |
| Derivative contracts | | | | | |
| Banking | 3,835 | | 3,835 | | 3,835 |
| Measured at amortised cost | | | | | |
| Banking | 9,853,322 | 3,888,451 | 6,784,417 | 238,235 | 10,911,102 |
| Total financial liabilities | 10,640,059 | 4,671,353 | 6,788,252 | 238,235 | 11,697,839 |

* Includes liabilities for unit-linked insurance and investments contracts which are reported on level 1 in accordance of the underlying investment.

** The other investors' share of the consolidated mutual funds.

Changes at level 3

Reconciliation of changes in financial instruments at level 3

| Financial assets measured at fair value through profit or loss (EUR 1,000) | Banking | Asset Management Services | Total |
|--|---------------|---------------------------|---------------|
| Carrying amount 1 January 2019 | 20,531 | 692 | 21,223 |
| Purchases | 3,344 | 970 | 4,313 |
| Sales | -5,521 | | -5,521 |
| Matured during the period | -6 | | -6 |
| Changes in value recognised in income statement, realised | 189 | | 189 |
| Changes in value recognised in income statement, unrealised | 682 | 462 | 1,145 |
| Transfers from level 1 and 2 | 200 | | 200 |
| Transfers between levels 1 and 2 | -1,251 | | -1,251 |
| Carrying amount 31 December 2019 | 18,167 | 2,124 | 20,291 |

Changes in value recognised in the income statement are presented in the item "Net investment income" and "Net life insurance income".

| Fair value through other comprehensive income (EUR 1,000) | Banking | Asset Management Services | Total |
|---|--------------|---------------------------|---------------|
| Carrying amount 1 January 2019 | 5,347 | 10,899 | 16,245 |
| Purchases | 1,160 | 4,193 | 5,352 |
| Sales | -921 | -4,322 | -5,244 |
| Matured during the period | -1,129 | | -1,129 |
| Changes in value recognised in income statement, realised | -740 | 26 | -714 |
| Changes in value recognised in comprehensive income statement | -50 | 762 | 712 |
| Transfers from level 1 and 2 | 2,283 | | 2,283 |
| Transfers to level 1 and 2 | -2,028 | | -2,028 |
| Carrying amount 31 December 2019 | 3,920 | 11,557 | 15,477 |

Changes in fair value recognized in the income statement during the year are included in the item "Net investment income" and "Net life insurance income".

Unrealized changes in fair value are booked in the equity fair value reserve through the other comprehensive income.

| Sensitivity analysis of financial instruments at level 3 | | |
|--|-----------------|---|
| 31.12.2019 | Carrying amount | Effect of hypothetical changes' on profit, negative |
| At fair value through profit or loss | | |
| Banking | 18,167 | -400 |
| Asset Management Services | 2,124 | -961 |
| Total | 20,291 | -1,361 |
| Fair value through other comprehensive income | | |
| Banking | 3,920 | -43 |
| Asset Management Services | 11,557 | -1,101 |
| Total | 15,477 | -1,144 |
| Total | 35,768 | -2,505 |

The above table shows the sensitivity of fair value for level 3 instruments in the event of market changes. Interest-bearing securities have been tested by assuming 1 percentage points parallel shift of the interest rate level in all maturities. For non-interest sensitive instruments the market prices are assumed to change by -15 percentage. For derivatives it is assumed that the possible change in value equals to the fair value of the derivative.

NOTE 18: OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The derivative contracts of the Savings Banks Group are subject to either ISDA Master Agreement or the Master Agreement of the Federation of Finnish Financial Services. Under these agreements, derivative payments may be offset by payment transaction on each payment date as well as in the event of counterparty default or bankruptcy. In addition, it is possible to agree on collateral on a counterparty-specific basis in the terms and conditions of the agreement. These derivatives are presented in the statement of financial position on a gross basis.

| 30.6.2020 | | | | Amounts which are not offset but are subject to enforceable master netting arrangements or similar agreements | | | |
|----------------------|------------------------------------|---|---------------------------------------|---|--|-------------------------------|---------------|
| (EUR 1,000) | Recognised financial assets, gross | Recognised financial liabilities offset in balance sheet, gross | Carrying amount in balance sheet, net | Financial instruments, carrying amount in statements of financial position, gross | Financial instruments held/given as collateral | Cash held/given as collateral | Net amount |
| Assets | | | | | | | |
| Derivative contracts | | | | 77,961 | | 57,519 | 20,441 |
| Total | | | | 77,961 | | 57,519 | 20,441 |

| | | | | | | | |
|----------------------|--|--|--|---------------|--|--------------|---------------|
| Liabilities | | | | | | | |
| Derivative contracts | | | | -1,003 | | 1,870 | -2,873 |
| Total | | | | -1,003 | | 1,870 | -2,873 |

| 31.12.2019 | | | | Amounts which are not offset but are subject to enforceable master netting arrangements or similar agreements | | | |
|----------------------|------------------------------------|---|---------------------------------------|---|--|-------------------------|---------------|
| (EUR 1,000) | Recognised financial assets, gross | Recognised financial liabilities offset in balance sheet, gross | Carrying amount in balance sheet, net | Financial instruments | Financial instruments held as collateral | Cash held as collateral | Net amount |
| Assets | | | | | | | |
| Derivative contracts | | | | 68,697 | | 51,721 | 16,975 |
| Total | | | | 68,697 | | 51,721 | 16,975 |

| | | | | | | | |
|----------------------|--|--|--|--------------|--|--------------|--------------|
| Liabilities | | | | | | | |
| Derivative contracts | | | | 3,835 | | 1,870 | 1,965 |
| Total | | | | 3,835 | | 1,870 | 1,965 |

NOTE 19: COLLATERALS

| (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|--|------------------|------------------|
| Collateral given | | |
| Given on behalf of Group's own liabilities and commitments | | |
| Pledges | 7,6116 | |
| Loans * | 1,891,442 | 1,881,238 |
| Other | 13,7386 | 13,558 |
| Collateral given | | 1,894,796 |
| Collateral received | | |
| Real estate collateral | 8,665,869 | 8,463,899 |
| Securities | 44,085 | 35,911 |
| Other | 125,870 | 105,291 |
| Guarantees received | 53,504 | 54,736 |
| Collateral received | 8,889,328 | 8,659,838 |

*Loans that have given as collateral to Sp Mortgage Bank's secured bonds.

NOTE 20: OFF BALANCE-SHEET COMMITMENTS

| (EUR 1,000) | 30.6.2020 | 31.12.2019 |
|--|----------------|----------------|
| Guarantees | 73,482 | 70,833 |
| Commitments related to short-term trade transactions | 646,931 | 639,816 |
| Other | 3,068 | 4,178 |
| Off balance-sheet commitments | 72,3481 | 714,827 |

NOTE 21: RELATED PARTIES

The Board of Savings Banks' Union Coop has defined the related parties of the Savings Banks Group. The related parties of the Savings Banks Group's comprise the entities consolidated in the Group's financial statements, associated companies and key management personnel as well as their close family members. In addition, related parties comprise entities which the key management personnel and/or their close family members control. The key management personnel of the Savings Banks Group comprise the members and deputy members of the

Supervisory Board, the members of the Board of Directors, the Managing Director and his deputy as well as the Executive Board of Savings Banks' Union Coop.

Loans and guarantees to related parties have been granted under the terms and conditions which apply to the corresponding customer loans and guarantees.

Related party transactions consists mainly of granting of loans, deposits and guarantees. There haven't been any major changing regarding the related transactions after 31 December 2019.



Savings Bank