

SAVINGS BANKS GROUP

INVESTOR PRESENTATION

September 2025

AGENDA

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SUMMARY OF THE SAVINGS BANKS GROUP

The Savings Banks Group

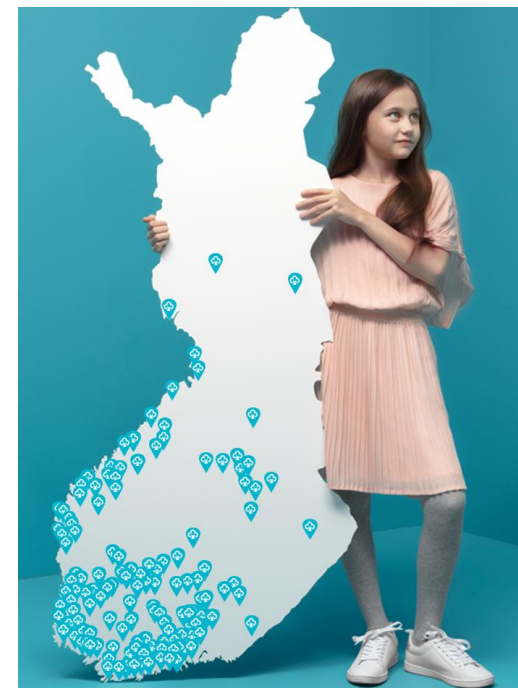
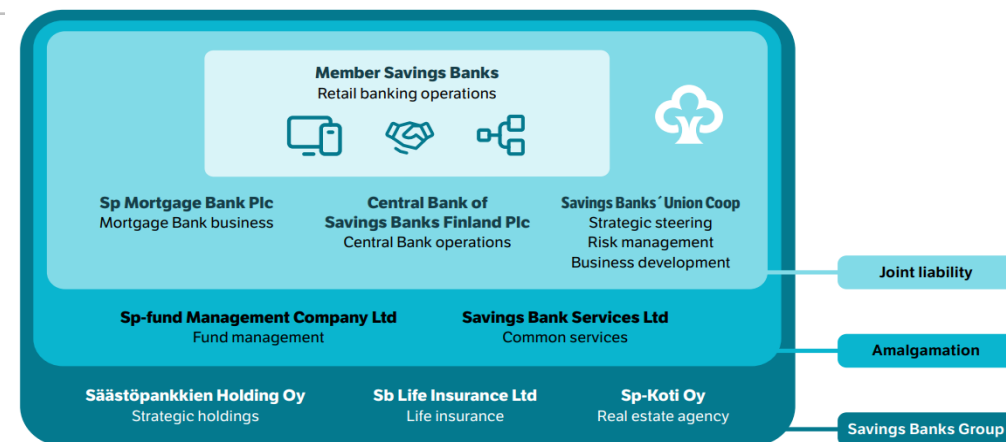
- The Savings Banks Group is the **oldest banking group in Finland** with the first Savings Bank been established in 1822
- Now the Group is **fifth largest** lender and deposit taker in Finland and consists of 14 Savings Banks as well as entities providing products and services to the Savings Banks
- Under the Amalgamations Act, the Savings Banks, Central Bank of Savings Banks Finland, Sp Mortgage Bank and their central institution Savings Banks' Union Coop are jointly liable for each others' debts and commitments
- The Group has 380,000 customers
- The Group has a 5.4% market share in household lending and a 3.5% market share in household deposits
- The number of personnel amounted to 1,373 at the end of June 2025

Financials 30 June 2025

- Total assets were EUR 14.0bn. The Group's profit before taxes amounted to EUR 65.0m
- Loan book was EUR 10.3bn. The main focus is on retail customers (66% of lending) and is predominantly in form of mortgages. The other main target group is SMEs (28% of lending)
- Large and stable deposit base of EUR 7.1bn comprises the largest part of the Group's funding
- Strong capital position reflected by a CET1 capital ratio of 21.7%
- Solid leverage ratio 9.2%
- Cost to income ratio 63.3%

Funding and ratings

- Central Bank of Savings Banks Finland, the issuer of senior unsecured debt within the Group, has **A-/A-2 long- and short-term issuer credit ratings with stable outlook by S&P Global Ratings**. As the central credit institution Central Bank of Savings Banks Finland's ratings reflect the wider Group's franchise and creditworthiness
- Sp Mortgage Bank, the issuer of covered bonds within the Group, has for its **issued cover bonds AAA ratings with stable outlook by S&P Global Ratings**
- The 100% Finnish prime mortgage cover pool is well diversified, with **a majority of the pool located in growth centers and prosperous areas**. The pool has no non-performing loans



1. **GROUP STRATEGY**

SAVINGS BANKS NEW GROUP STRATEGY 30/30

Strategic goal 2030

Business growth 30%



The best banking services for target customers



The most wanted workplace among top professionals



Coherent strong group



Purpose

We are a responsible promoter of financial well-being and prosperity. Our expertise enables a better life for our customers



Competitive advantage, when the customer realizes the difference



Quickly



Individually



Caringly



Strengthening regional vitality

New target customers



Young wage-earners



Entrepreneurs and their family members & Potential private banking customers



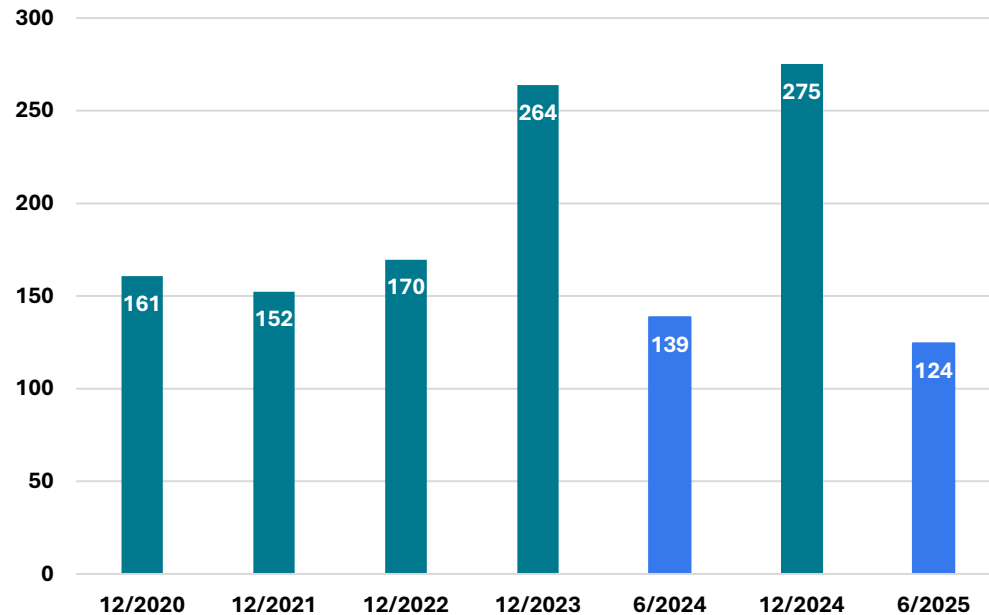
Profitable small companies

Active care of existing customers

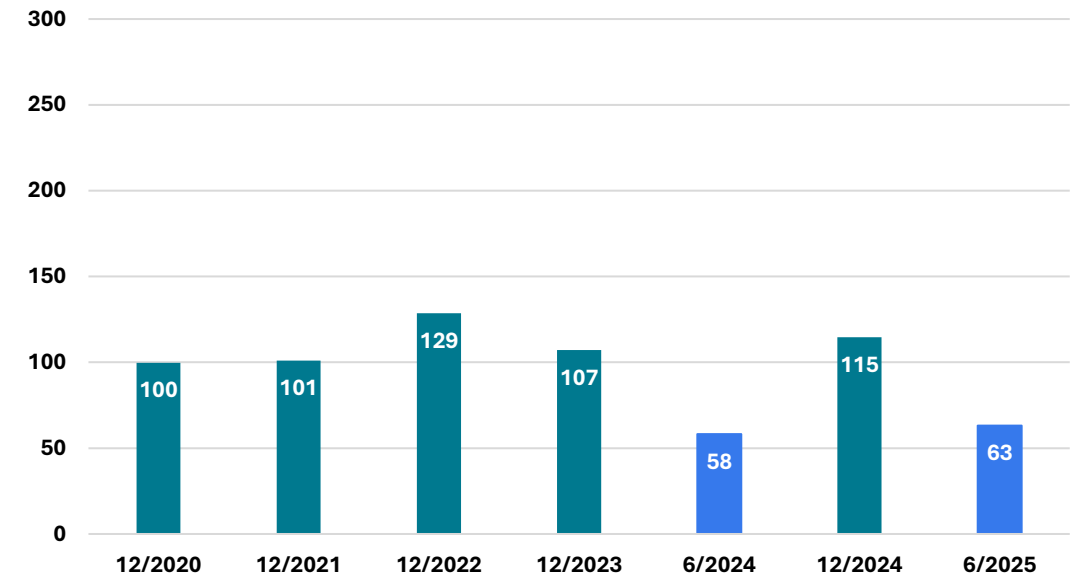


DEVELOPMENT OF CORE BUSINESS OF RETAIL BANKING

NET INTEREST INCOME, MILLION EUROS



NET FEE AND COMMISSION INCOME, MILLION EUROS



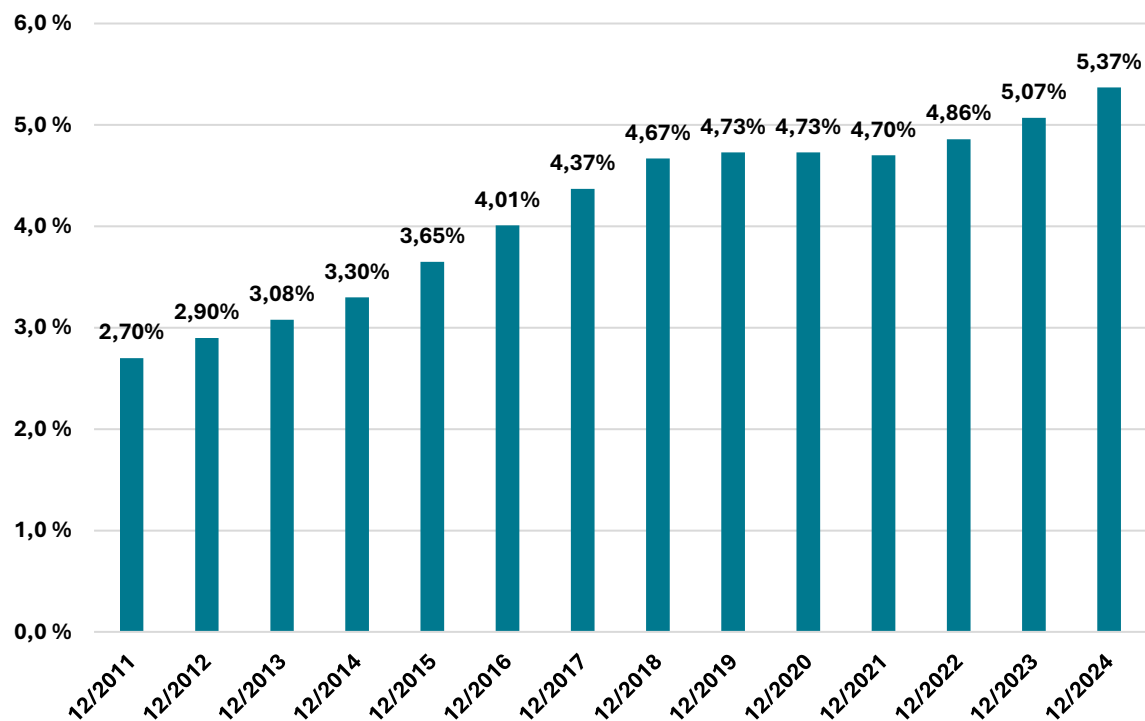
Years 2022-2025 are adjusted for IFRS17 while the years 2020-2021 are based on IFRS 4

- We have already successfully capitalised on our superior customer experience – it will continue to be the core of our competitive edge

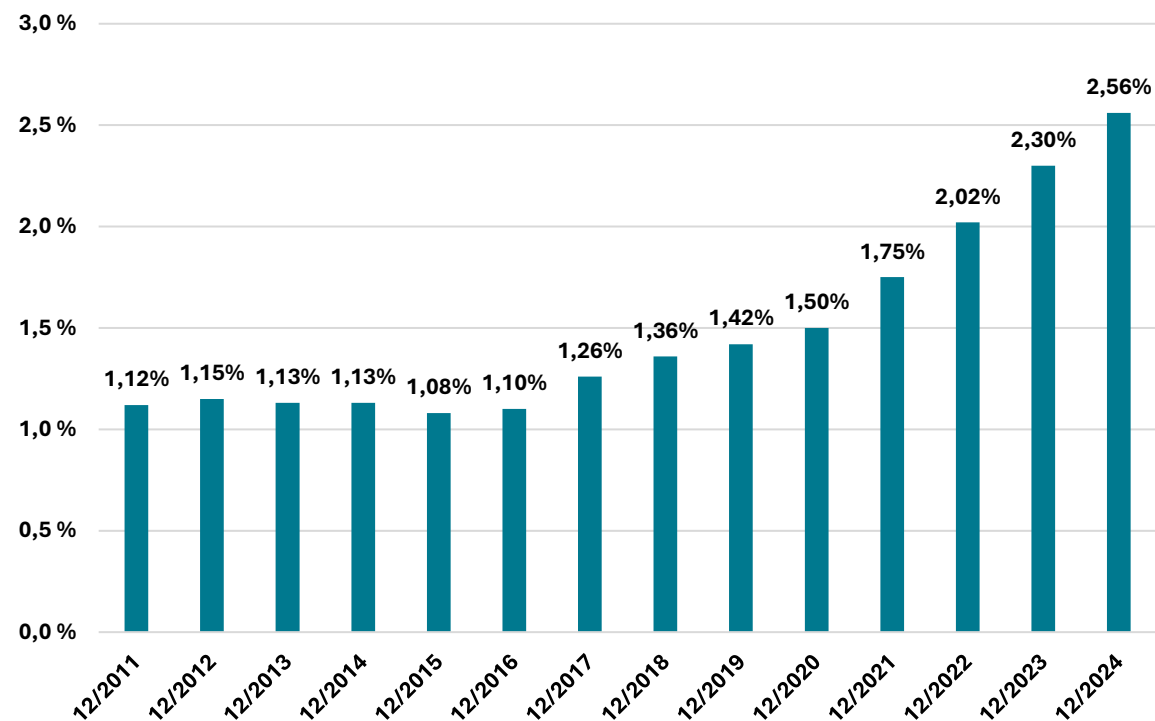
2. MARKET POSITION

SAVINGS BANKS CAN MAINTAIN GROWTH IN LOANS

SAVINGS BANKS' MARKET SHARE OF MORTGAGE LOANS
IN FINLAND

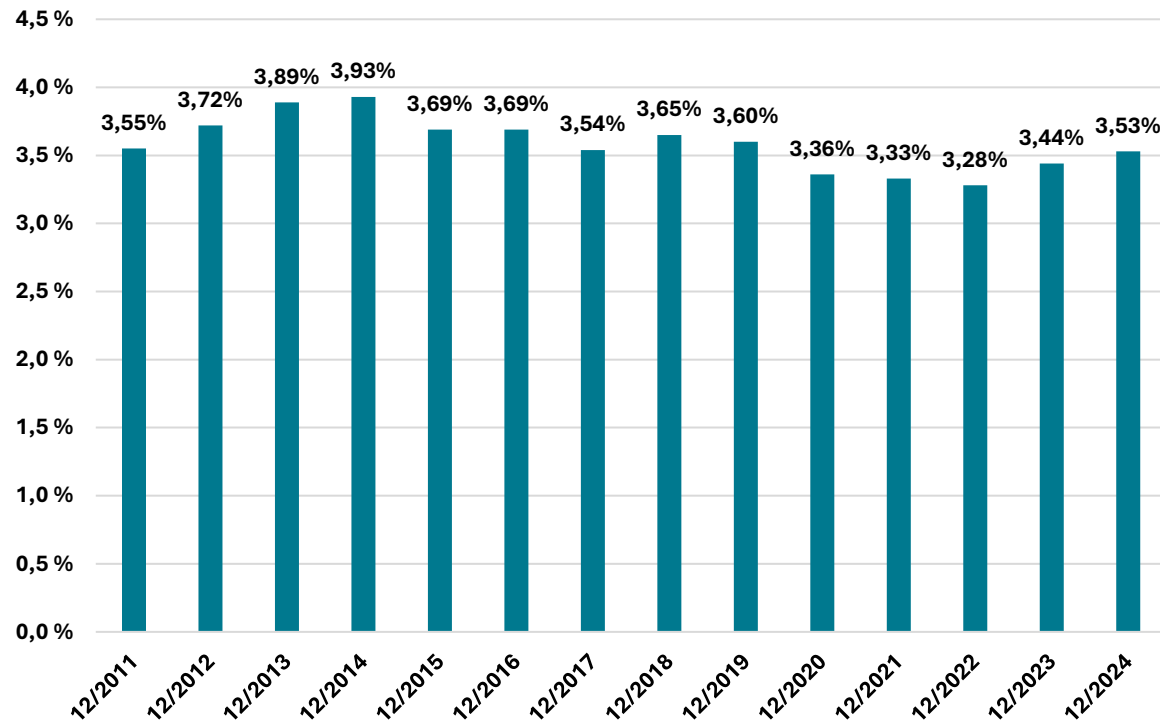


SAVINGS BANKS' MARKET SHARE OF CORPORATE LOANS
IN FINLAND

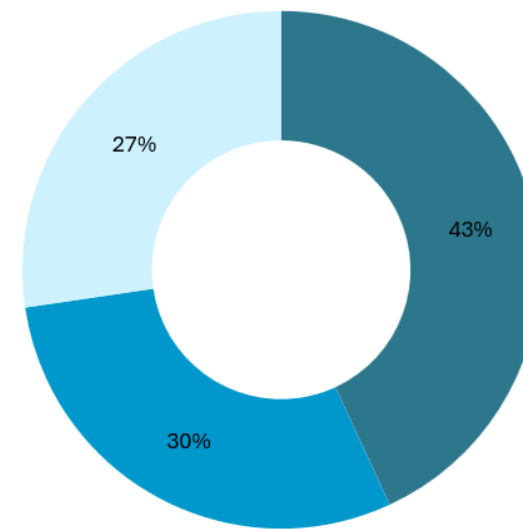


SAVINGS BANKS' DEPOSITS

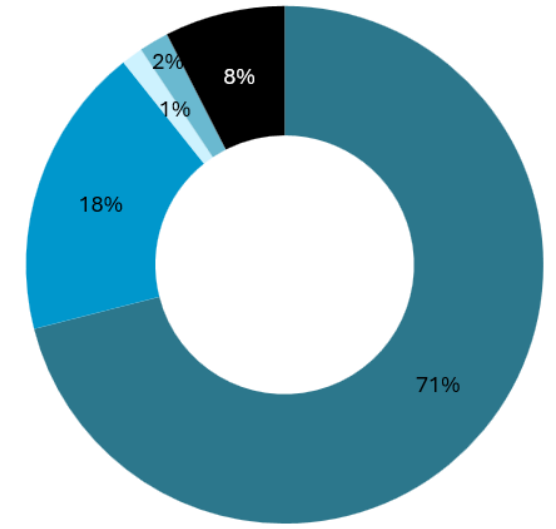
SAVINGS BANKS' MARKET SHARE OF DEPOSITS IN FINLAND



DEPOSITS BY TYPE AND SOURCE 30 JUNE 2025



	Million euros	%
Current account	3,072	43%
Savings account	2,107	30%
Term deposits	1,948	27%
Total	7,127	100%



	Million euros	%
Households	5,061	71%
Corporates	1,303	18%
Housing associations	95	1%
Financials	132	2%
Public entities and non-profit organisations	536	8%
Total	7,127	100%

3. SUSTAINABILITY

SUSTAINABILITY

- Responsibility has been part of Savings Banks for over 200 years and will continue to be an essential part of everything we do
- Based on the Group strategy, our new **sustainability strategy** was adopted in December 2024
 - In terms of **social responsibility**, our goals are to promote the financial wellbeing and prosperity of our customers and the vitality and growth of our local communities, to provide secure and reliable services and to be the most desirable workplace for top talent
 - In **environmental responsibility**, our goals are linked to the climate. We will be setting greenhouse gas emission targets in 2025 as part of our climate transition plan
 - In terms of **governance**, our goal is to operate transparently and in accordance with good governance and ethical principles
- Every year, the Savings Banks Group, Savings Banks and Savings Bank Foundations grant donations and scholarships for sports, culture and studying. In 2024, we donated a total of EUR 2.4 million to more than 900 causes across Finland. The donation campaign focused particularly on actions supporting the wellbeing of children and youth
- In 2024 Savings Banks continued to encourage households to make the green transition by offering energy loans to customers. Mortgage customers received a concrete benefit by not being charged an origination fee for their energy loans

Memberships and initiatives Savings Banks Group takes part in:



SUSTAINABILITY STRATEGY 2024 - 2030



* The target level will be set in 2025

4.

FINANCIALS

H1 2025 STRONG PERIOD OF IMPLEMENTING THE NEW GROUP STRATEGY

Stable business development	<ul style="list-style-type: none"> • Despite the challenging market situation, the Group's business developed steadily and in line with the goals • Loan and deposit portfolios as well as number of profitable customers increased <ul style="list-style-type: none"> • Loans and advances at EUR 10.3bn (10.1bn 31 December 2024), representing an increase of 2.3%. The main focus is on retail customers (66% of lending) and is predominantly in form of mortgages. The other main target group is SMEs (28% of lending) • Large and stable deposit base of EUR 7.1bn (6.9bn) comprises the largest part of the Group's funding • Balance sheet at EUR 14.0bn (13.9bn) • The amount of assets under management continued to grow to EUR 3.9bn, and the Group has strengthened its position in private banking customers, insurance savings and continuous savings • Customer satisfaction remained at a high level, as demonstrated by the NPS of 85.1 in the customer negotiations • The investment in digital services has received positive feedback, the use of our mobile application has increased and the customer reviews for the mobile application remain at a very high level
Strategic step	<ul style="list-style-type: none"> • A start of long-term distribution cooperation between the Savings Banks Group and Fennia concerning insurance savings and loan insurance <ul style="list-style-type: none"> • Savings Banks Group sells the entire share capital of Sb Life Insurance Ltd to Fennia Life • Strengthens our position in the insurance market and enables increasingly comprehensive services for our customers • Approved of the Finnish Competition and Consumer Authority and will be completed in the second half of 2025 • Expected to have a positive effect on the Savings Banks Group's profit for the financial year 2025
Good profits and strong capital	<ul style="list-style-type: none"> • Profit before tax remained good in the first half of 2025: EUR 65.0m (76.3m H1 2024) • The decline in market interest rates reduced the net interest income by 10.2% and amounted to EUR 124.5m (138.5m) • Net fee and commission income amounted to EUR 63.1m (58.2m) • Cost to income ratio 63.3% (58.3%) • Return on equity 8.0% (10.5%) • Strong capital position reflected by both total capital and CET1 capital ratio of 21.7% (20.9% 31 December 2024) • Solid leverage ratio 9.2% (8.9%)

THE SAVINGS BANKS GROUP'S KEY FIGURES

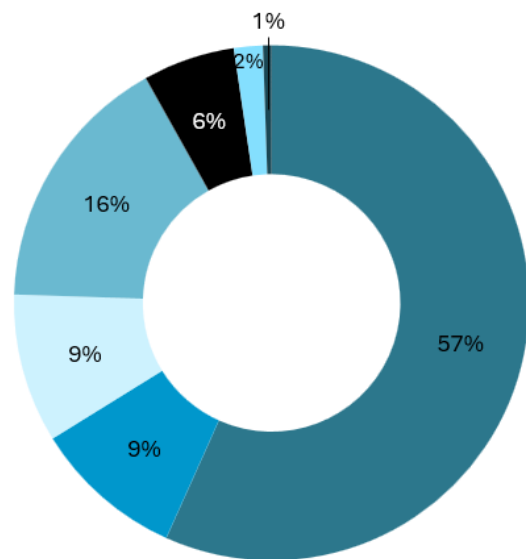
	FY2020*	FY2021*	FY2022	FY 2023	H1 2024	FY 2024	H1 2025
Profit before tax	EUR 66.7m	EUR 77.6m	EUR 70.9m	EUR 135.5m	EUR 76.3m	EUR 152.5m	EUR 65.0m
Net interest income	EUR 160.7m	EUR 152.3m	EUR 169.6m	EUR 263.8m	EUR 138.5m	EUR 274.8m	EUR 124.5m
Cost to income ratio	71.8%	73.7%	71.6%	61.3%	58.3%	59.4%	63.3%
Amalgamation: Total capital ratio/ CET1 capital ratio	19.1%/ 19.0%	19.5%/ 19.5%	18.7%/ 18.7%	19.5%/ 19.5%	20.5%/ 20.4%	20.9%/ 20.9%	21.7%/ 21.7%
Leverage ratio	8.7%	8.9%	8.3%	8.3%	8.4%	8.9%	9.2%
Loans and advances	EUR 9.3bn	EUR 9.6bn	EUR 9.0bn	EUR 9.5bn	EUR 9.8bn	EUR 10.1bn	EUR 10.3 bn
Total assets	EUR 13.1bn	EUR 13.1bn	EUR 13.8bn	EUR 13.2bn	EUR 13.9bn	EUR 13.9bn	EUR 14.0bn

* The figures for the financial year have not been adjusted to reflect the distribution of continuing operations and exit from the Savings Bank Group.

5. LOAN BOOK AND CAPITAL

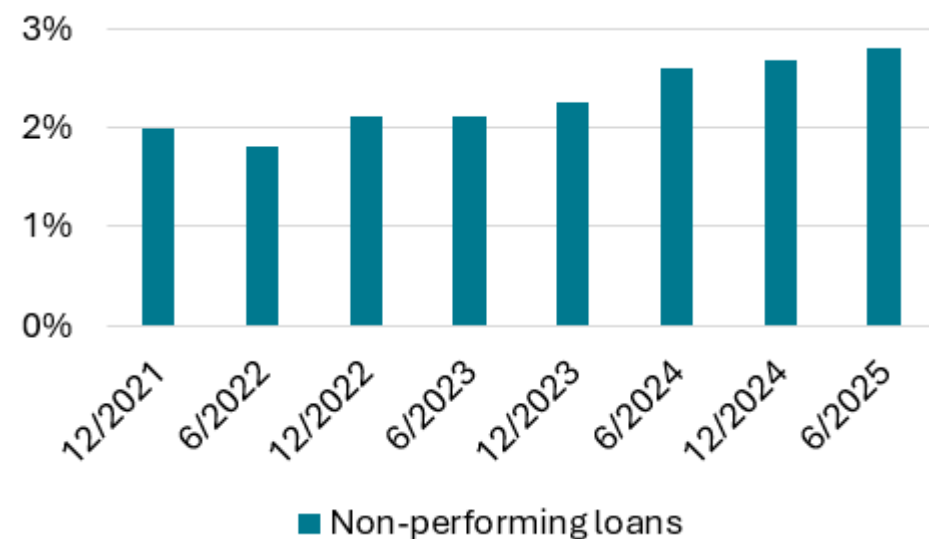
LOAN PORTFOLIO

LOAN PORTFOLIO BY CUSTOMER
30 JUNE 2025



	Million euros	%
Retail, mortgages	5,869	57%
Housing association	981	9%
Retail, other	967	9%
Corporate	1,693	16%
Agricultural	598	6%
Business operator	188	2%
Other	55	1%
Total	10,350	100%

NON-PERFORMING LOANS
31 DECEMBER 2021 – 30 JUNE 2025



- The main focus is on retail customers (66% of lending) and is predominantly in form of mortgages
- The other main target group is SMEs (28% of lending)
- At the end of June 2025, the Group's non-performing receivables of loans and advances ended at 2.8%, close to the end of year 2024 at 2.7%

CAPITAL ADEQUACY

- At the end of June 2025, the Savings Banks Amalgamation had a strong capital structure, consisting almost entirely of CET1 capital. Own funds were EUR 1,189.8 million, of which CET1 capital accounted for EUR 1,187.7 million. CET1 capital ratio was 21.7% and total capital ratio was 21.7%
- The amendments to the EU's Capital Requirements Regulation (CRR3) that entered into force at the beginning of 2025 increased the capital ratio of the Amalgamation slightly
- All profits are retained and contribute directly to equity
- The Amalgamation's capital requirement is driven by credit risk
- The standard model is used in the Amalgamation's capital requirement calculations
- The leverage ratio of the Amalgamation was 9.2% at the end of June 2025, exceeding the binding 3% minimum requirement

COMBINED CAPITAL REQUIREMENT, %

30.6.2025	Minimum requirement	Pillar 2 (SREP)- requirement	Capital conservation buffer	Counter-cyclical capital buffer	Systemic risk buffer	Combined capital requirement
CET1	4.50	0.84	2.50	0.03	1.00	8.87
AT1	1.50	0.28				1.78
T2	2.00	0.38				2.38
Total	8.00	1.50	2.50	0.03	1.00	13.03

CAPITAL ADEQUACY'S MAIN ITEMS

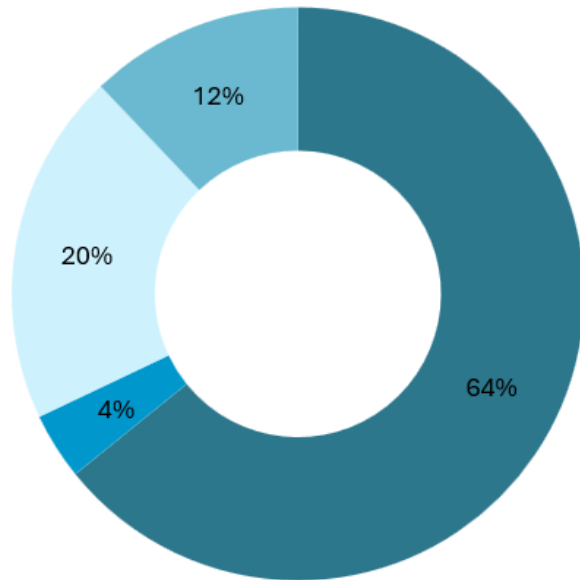
Own Funds (EUR 1,000)	30.6.2025	31.12.2024
Common Equity Tier 1 (CET1) capital before regulatory adjustments	1,269,575	1,213,425
Total regulatory adjustments to Common Equity Tier 1 (CET1)	-81,865	-67,299
Common Equity Tier 1 (CET1) capital	1,187,710	1,146,126
Tier 1 capital (T1 = CET1 + AT1)	1,187,710	1,146,126
Tier 2 (T2) capital before regulatory adjustments	2,064	2,379
Tier 2 (T2) capital	2,064	2,379
Total capital (TC = T1 + T2)	1,189,774	1,148,505
Common Equity Tier 1 (as a percentage of total risk exposure amount)	21.7%	20.9%
Tier 1 (as a percentage of total risk exposure amount)	21.7%	20.9%
Total capital (as a percentage of total risk exposure amount)	21.7%	20.9%

6.

FUNDING AND LIQUIDITY

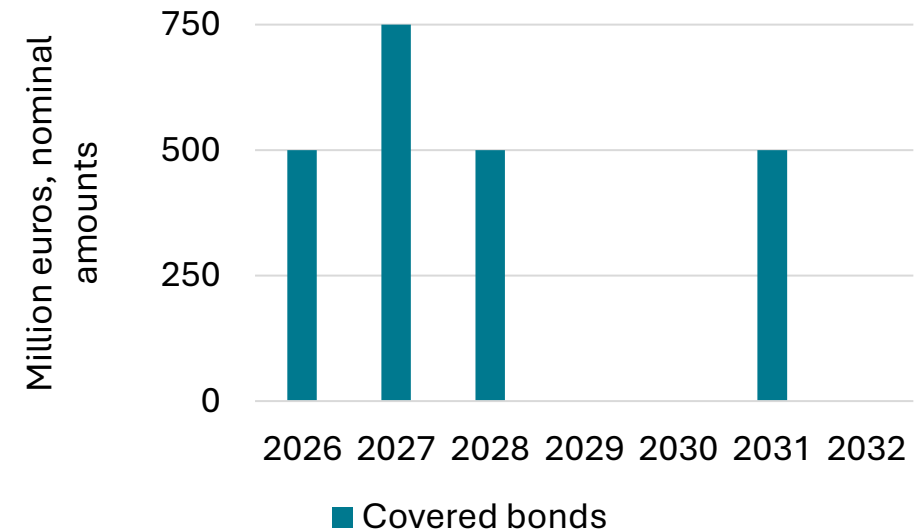
FUNDING STRUCTURE AND MATURITY PROFILE

FUNDING STRUCTURE
30 JUNE 2025



	Million euros	%
Retail deposits	7,116	64%
Wholesale deposits	418	4%
Covered bonds	2,212	20%
EMTN/ Senior unsecured	1,341	12%
Domestic CDs	34	0%
Total funding	11,122	100%

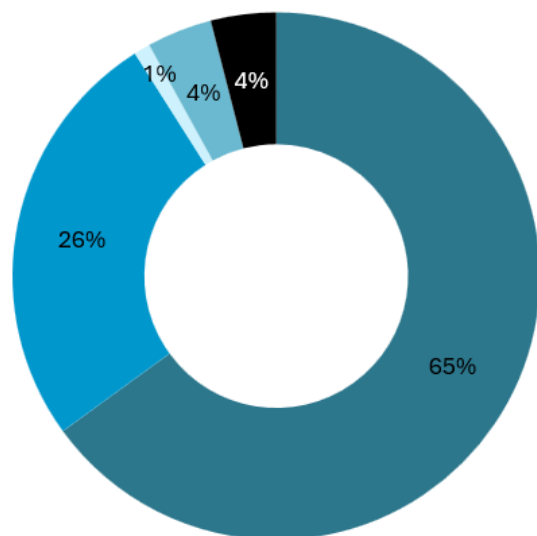
COVERED BONDS MATURITY PROFILE
30 JUNE 2025



- The Group utilizes issuance of covered bonds for long term funding
- The Group is monitoring the covered bond market during H2 2025 for refinancing upcoming maturities and prefunding

LIQUIDITY RESERVE PORTFOLIO

LIQUID ASSETS ALLOCATION 30 JUNE 2025



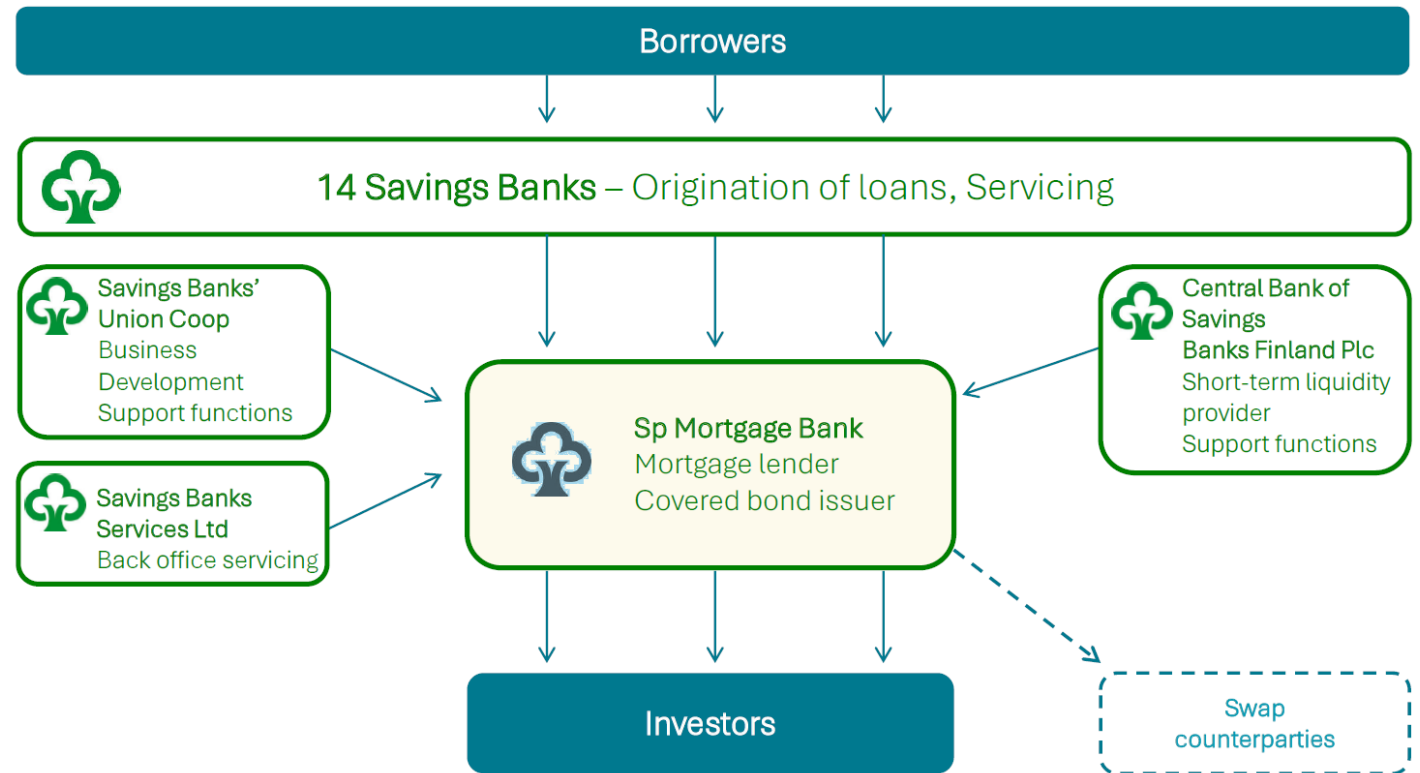
	Million euros	%
Central bank reserves	1,026	65%
Government bonds	411	26%
International organizations	16	1%
Covered bonds	63	4%
Corporate bonds	66	4%
Notes and coins	7	0%
Total	1,588	100%

- The Group's LCR was 186% at the end of June 2025
- The Group's NSFR was 124% at the end of June 2025
- The Group remains MREL compliant with current balance sheet at least until Q4 2027

7. **SP MORTGAGE BANK**

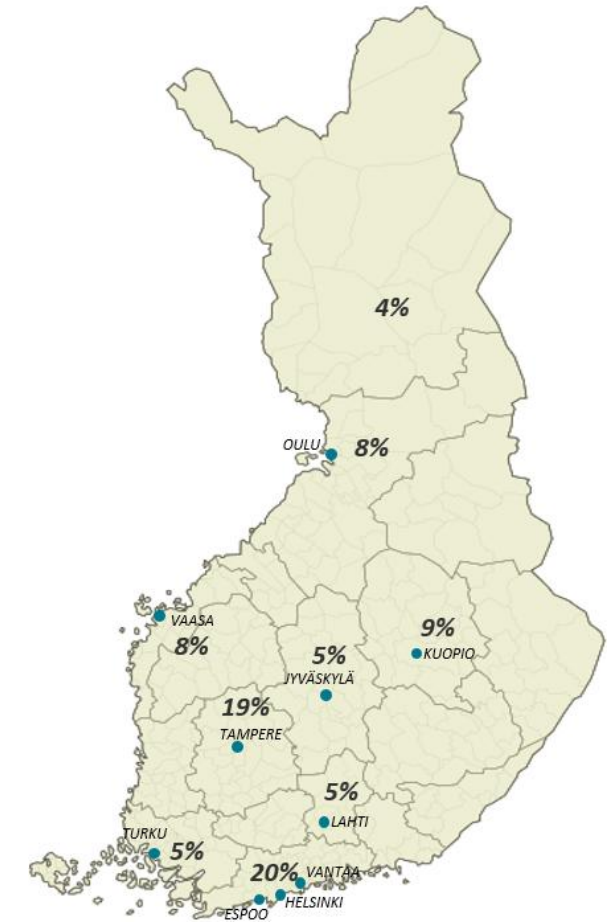
SP MORTGAGE BANK AS COVERED BOND ISSUER

- The Savings Banks in the Group own 100% of Sp Mortgage Bank with sole purpose to raise funding for the Group by issuing covered bonds with mortgage collateral
- Sp Mortgage Bank is licensed by the European Central Bank to issue covered bonds according to the Finnish covered bond legislation (Covered Bond Act (131/2022) or CBA)
- The covered bonds issued are rated AAA by S&P Global Ratings, are ECB eligible and qualify for the label 'European Covered Bond (Premium)'
- Sp Mortgage Bank's covered bond programme complies with European Covered Bond Council's (ECBC) Covered Bond Label (www.coveredbondlabel.com)



COVER POOL 30 JUNE 2025

Pool size	EUR 2,632.7 million (nominal), EUR 2,883.3 million (NPV)
Collateral	100% Finnish prime residential mortgages
Number of loans/ Average loan size	45,250/ EUR 58,181
Average LTV (indexed/unindexed)	63.1% / 63.6%
Non-performing loans/ loans in arrears	0 bp / 39 bps (<30days)
Average seasoning	4.7 years
Average maturity	16.1 years
Interest base	83.3% variable, 16.7% fixed
Over- collateralization/ committed OC/ legal minimum OC	110.6%/ 12.9%/ 2.0%



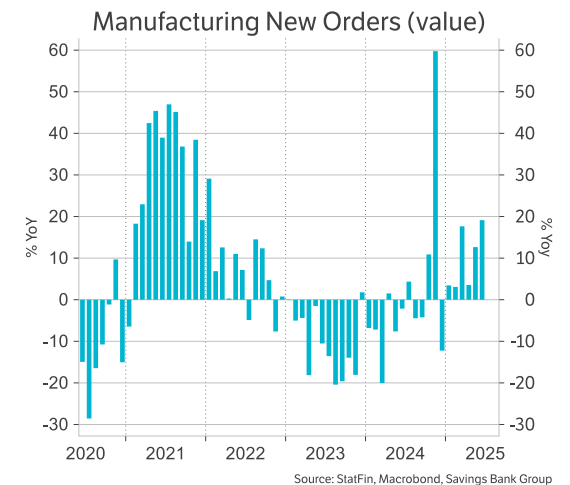
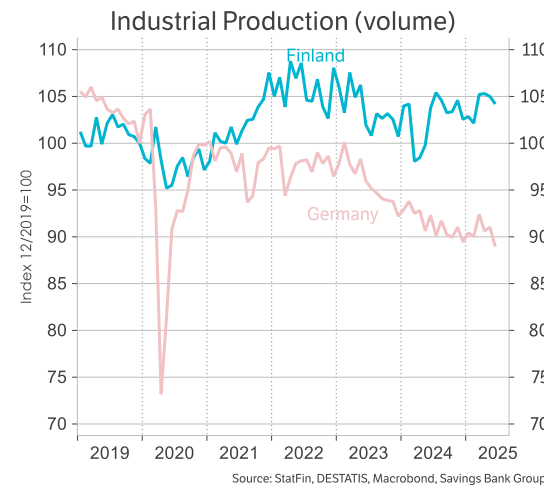
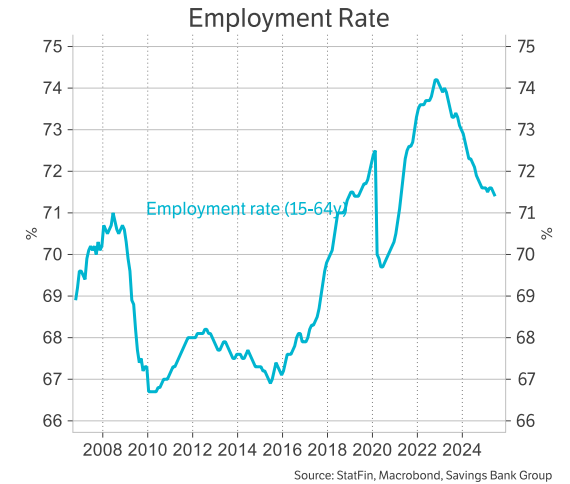
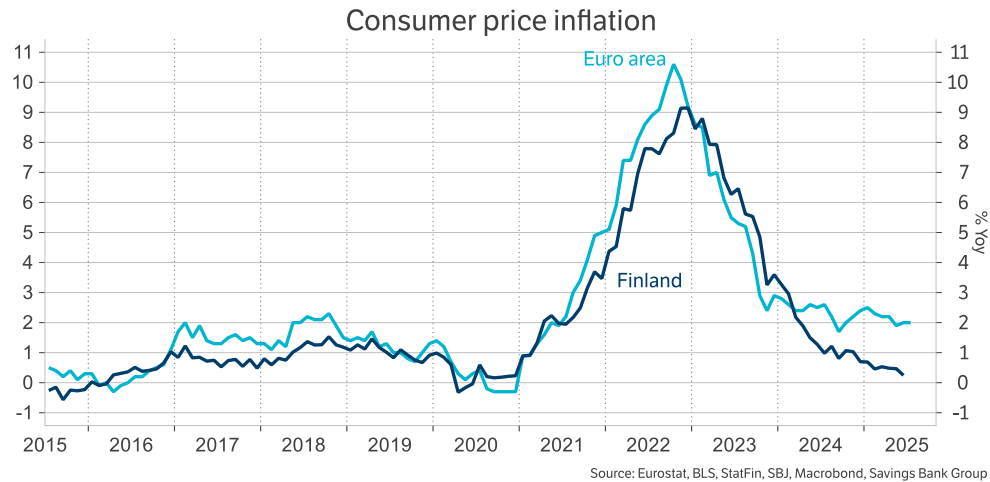
Geographical distribution

The cover pool is diversified throughout Finland, with a majority of the pool located in growth centers and prosperous areas

8. FINNISH ECONOMY AND HOUSING MARKET

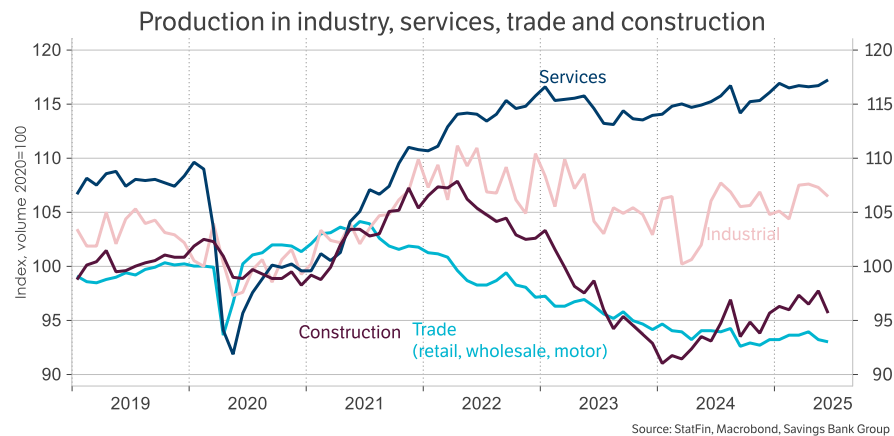
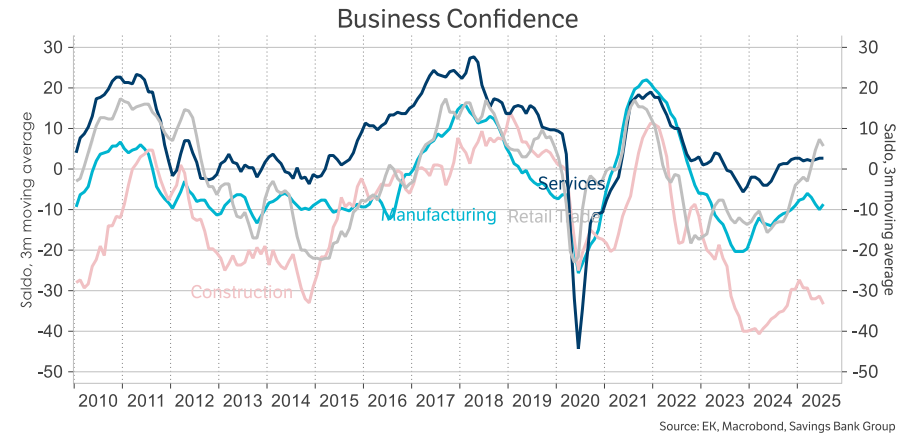
FINNISH ECONOMY – WORST IS BEHIND

- Inflation is already below target in Finland
- Employment situation is still weak
- The industrial production has been pretty flat, but this year new orders have been growing



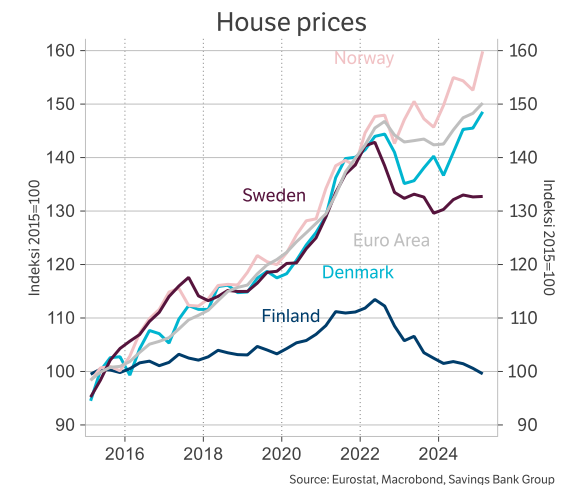
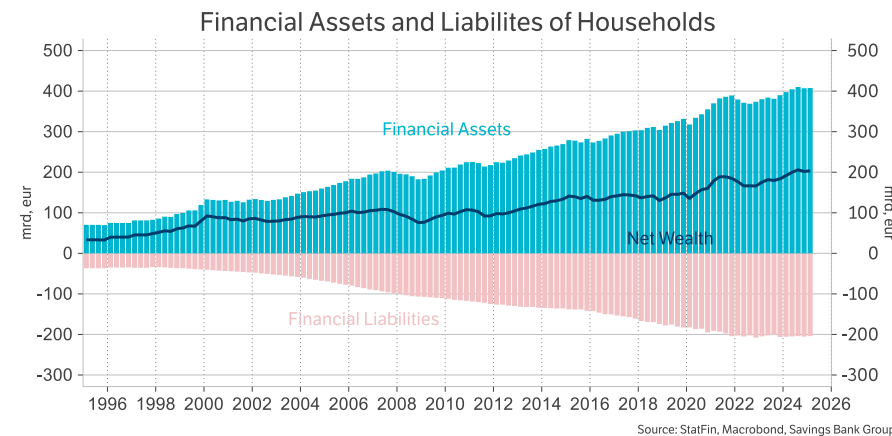
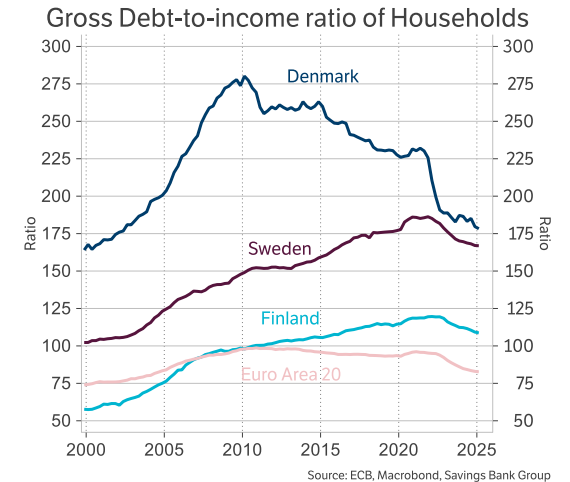
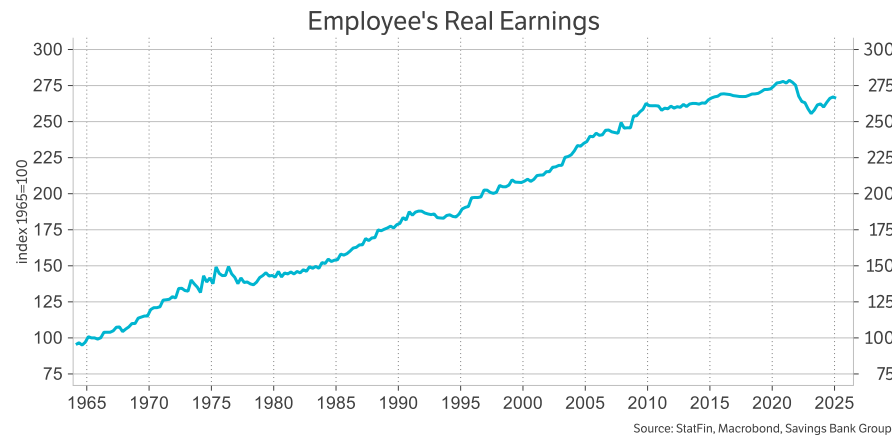
FINNISH ECONOMY – SLOW RECOVERY

- Construction still weak, but worst seems to be behind us
- Business confidence is slowly recovering
- Finnish economy is also slowly recovering. The good news is that the economic impact of the tariffs has so far been smaller than expected. The bad news is that household gloom has persisted. Our GDP growth forecasts are 2025e: 0.8%, 2026e: 1.7%



HOUSEHOLDS' FINANCIAL SITUATION AND HOUSING MARKET IMPROVING

- Recovery in real earnings continues
- Households' net wealth is increasing
- Transaction activity in housing markets started to recover in 2024
- The decline in house prices has ended, but a clear upward trend has yet to be emerged. We expect house prices to increase slightly (+0.5%) in 2025



9. **CONTACT DETAILS**

CONTACT DETAILS



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Read more at: <https://www.saastopankki.fi/en/savingsbanksgroup/debt-investors>

THANK YOU!